# Changsha Tongcheng Holdings Co., Ltd.

**Report for the Third Quarter of 2006** 

#### 1 Important Note

- 1.1 The Board of Directors, the Supervisory Committee as well as the Directors, Supervisors and Senior Management Staff of Changsha Tongcheng Holdings Co., Ltd ("the Company") individually and collectively accepts responsibility for the correctness, accuracy and completeness of the contents of this report and confirms that there are no material omissions or errors which would render any statement misleading.
- 1.2 All Directors, Supervisors and Senior Management Staff agreed with and guaranteed the correctness, accuracy and completeness of the contents of this Report.
- 1.3 All directors attended the Board of Directors, at which the report for the third quarter of 2006 was reviewed.
- 1.4 The third quarterly Financial Statements was un-audited.
- 1.5 Chief Executive of the Company Zhou Zhaoda as well as Accounting Supervisor Tang Jiancheng and Chief Accountant Li Xi hereby confirm that the Financial Statements in this report is true and complete.

#### 2 Company Profile

#### 2.1 Basic Information

Short Form of the	Tongcheng Sho		ort form before change (if	G Tongcheng
Stock	Holdings	has	5)	
Stock code	000419			
	Secretary of the Bo	ard	Securities Affairs Represe	entative
Name	Su Qianli			
Contact Address	No. 589 Lobour W	/est		
	Road Changs	ha,		
	Hunan, China			
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### 2.2 Financial Data

## 2.2.1 Key Accounting Data and Financial Indexes (Unit: RMB)

	Quarterly Ended Sept.	Quarterly Ended Dec.	+/-(%)
	30 <sup>th</sup> , 2006	31 <sup>st</sup> , 2005	
Total assets	1,715,569,961.12	1,551,705,710.69	10.56%
Shareholders' equity	649,270,126.18	634,580,101.82	2.31%
(minority interests			
excluded)			
Net assets per share	3.6994	3.6157	2.31%
net assets per share	3.6698	3.5805	2.49%
(Adjusted)			
	JulSept., 2006	JanSept., 2006	To Third
			Quarter
			of 2005
Net cash flow from	61,580,620.86	143,643,369.35	567.43%
operating activities			
Earnings per share	0.0281	0.0837	24.34%
Earnings per share	0.0281	-	-
(Note)			
Return on net assets	0.76%	2.26%	0.11%
Return on net assets	0.20%	1.52%	-0.41%
after			
deducting			
non-recurring			
profits and losses			

Note: Net cash flow from operating activities of this quarter increases a lot compared to the same period of last year, as the company actively carries out its prime operations, broadens its operating channels, improves inventory management, and optimizes payment management and payment term of purchasing.

Non-recurring profits and losses item	Amount
Plus: Investment income	3,115,216.00
Subsidy income	1,500,000.00
Non-operating incomes	348,833.35
Minus: non-operating expenses	120,105.40
Total	4,843,943.95

## 2.2.2 Financial Statements

## 2.2.2.1 Balance Sheet

Company: Changsha Tongcheng Holdings Co., Ltd. Date: Sept. 30th, 2006 Unit: RMB

Items	End of the reporting period		End of the previous year	
	Consolidation	Parent company	Consolidation	Parent company
Current assets:				
Currency capital	384,051,819.00	367,936,335.82	229,536,689.39	206,110,529.83
Short-term				
investment				
Notes receivable	144,000.00	144,000.00		
Dividends receivable				
Interests receivable				
Accounts receivable	29,939,360.84	5,970,913.39	11,444,143.14	6,177,086.07
Other receivable	13,603,568.65	184,351,685.37	12,804,364.26	193,702,640.77
Prepayments	11,948,633.89	9,179,163.04	7,089,017.20	6,195,181.62
Subsidy receivable				
Inventories	170,634,482.81	165,021,814.26	169,434,500.41	164,122,468.75
Prepaid expenses	502,159.63	190,278.08	479,063.97	190,977.29
Long-term bond				
investment due within				
one year				
Other current assets				
Total current assets	610,824,024.82	732,794,189.96	430,787,778.37	576,498,884.33
Long-term				
investment				
Long-term equity	20,600,000.00	189,194,616.04	20,600,000.00	177,588,212.58
investment				

Long-term bond				
investment				
Total long-term investment	20,600,000.00	189,194,616.04	20,600,000.00	177,588,212.58
Cost-book value				
differentials				
Fixed assets:				
Original value of fixed	1,303,815,119.35	770,142,396.02	1,282,928,700.62	749,729,197.49
assets				
Minus: accumulated	282,144,313.40	131,423,956.06	237,904,699.93	103,871,955.68
depreciation				
Net value of fixed	1,021,670,805.95	638,718,439.96	1,045,024,000.69	645,857,241.81
assets				
Minus: fixed assets			149,430.56	149,430.56
depreciation reserves				
Net fixed assets	1,021,670,805.95	638,718,439.96	1,044,874,570.13	645,707,811.25
Project goods and				
materials				
Assets under	29,014,778.85	23,093,618.43	20,723,762.70	20,723,762.70
construction	, ,	, ,	, ,	, ,
Liquidation of fixed				
assets				
Total fixed assets	1,050,685,584.80	661,812,058.39	1,065,598,332.83	666,431,573.95
Intangible assets and				
other assets:				
Intangible assets	30,015,982.18	30,015,982.18	30,475,327.49	30,475,327.49
Long-term prepaid	3,444,369.32	3,442,966.82	4,244,272.00	4,244,272.00
expenses				
Other long-term				
assets				
Total of intangible	33,460,351.50	33,458,949.00	34,719,599.49	34,719,599.49
assets and other				
assets				
Deferred taxes:				
Deferred tax debits				
Total assets	1,715,569,961.12	1,617,259,813.39	1,551,705,710.69	1,455,238,270.35
Current liabilities:				
Short-term loans	131,000,000.00	131,000,000.00	140,000,000.00	140,000,000.00

Notes payable	320,945,000.00	320,945,000.00	220,868,000.00	220,868,000.00
Accounts payable	113,301,822.43	106,720,859.03	126,857,995.53	124,467,427.10
Advance receivable	16,654,131.82	11,995,799.04	9,045,865.41	4,521,284.76
Payroll payable				
Welfare payable	1,011,936.72	792,831.10	571,728.23	352,622.61
Dividends payable	600,300.00	600,300.00	600,300.00	600,300.00
Taxes payable	14,262,156.37	12,727,941.21	25,411,966.50	18,207,818.23
Other taxes and expenses payable	46,942.56	46,560.51	159,359.05	159,359.05
Other payables	25,236,631.81	18,715,333.95	26,075,038.73	17,347,346.61
Accrued expenses	4,503,987.95	4,445,062.37	4,134,010.17	4,134,010.17
Accrued liabilities				
Long-term liabilities due within one year				
Other current liabilities				
Total current liabilities	627,562,909.66	607,989,687.21	553,724,263.62	530,658,168.53
Long-term liabilities				
Long-term loans	360,000,000.00	360,000,000.00	290,000,000.00	290,000,000.00
Bonds payable				
Long-term account payable				
Special account payable				
Other long-term liabilities				
Total long-term liabilities	360,000,000.00	360,000,000.00	290,000,000.00	290,000,000.00
Deferred taxes				
Deferred tax credit				
Total liabilities	987,562,909.66	967,989,687.21	843,724,263.62	820,658,168.53
Minority interests	78,736,925.28		73,401,345.25	
Owners/shareholders' equity				
Paid-up capital (stock)	175,508,155.00	175,508,155.00	175,508,155.00	175,508,155.00
Minus: investment				

returned				
Net paid-up capital	175,508,155.00	175,508,155.00	175,508,155.00	175,508,155.00
(stock)				
Capital reserve	287,817,231.13	287,817,231.13	287,817,231.13	287,817,231.13
Surplus reserve	52,319,828.77	40,576,136.57	52,319,828.77	40,576,136.57
Among which, Legal	17,439,942.91	13,525,378.84	17,439,942.91	13,525,378.84
public welfare fund				
Undistributed profit	133,624,911.28	145,368,603.48	118,934,886.92	130,678,579.12
Among which, Cash				
dividends				
Unconfirmed				
investment loss				
Foreign currency				
statement translation				
Total	649,270,126.18	649,270,126.18	634,580,101.82	634,580,101.82
owners/shareholders'				
equity				
Total liabilities and	1,715,569,961.12	1,617,259,813.39	1,551,705,710.69	1,455,238,270.35
owners/shareholders'				
equity				

# 2.2.2.2 Profit and Profit Distribution during the Reporting Period

Name: Changsha Tongcheng Holdings Co., Ltd; Period: Jul.-Sept, 2006; Unit: RMB

Items	JulSept, 2006		JulSept, 2005	
	Consolidation	Parent company	Consolidation	Parent company
I. Main operating	264,719,171.53	230,420,886.25	211,783,767.91	182,901,453.74
revenue				
Minus: operating	207,612,476.06	203,383,146.99	157,681,377.42	153,650,436.67
cost				
Taxes and	2,359,784.20	648,269.55	2,405,338.26	841,813.12
associate charges				
II. Main operating	54,746,911.27	26,389,469.71	51,697,052.23	28,409,203.95
profit				
( "-" for loss )				
Plus: Profits from	12,223,671.46	11,392,925.88	12,359,921.34	12,172,573.02
other				

business ("-" for				
loss)				
Minus: operating	17,715,289.74	13,135,793.89	18,406,204.71	14,097,127.49
expenses				
Administrative	38,581,827.32	25,353,880.21	33,203,397.78	21,953,372.70
expenses				
Financial	6,056,330.41	2,970,281.22	6,636,778.38	3,423,002.38
expenses				
III. Operating	4,617,135.26	-3,677,559.73	5,810,592.70	1,108,274.40
profits				
( "-" for loss )				
Plus: investment	1,877,616.00	6,489,452.58		3,073,940.83
income				
("-" for Loss)				
Subsidy income	1,500,000.00	1,500,000.00		
Non-operating	404,402.51	91,136.67	254,463.15	227,641.72
incomes				
Minus:	49,249.50	49,246.37	1,809.01	1,809.01
non-operating				
expenses				
IV. Total profits	8,349,904.27	4,353,783.15	6,063,246.84	4,408,047.94
( "-" for loss)				
Minus: Income tax	1,634,151.48	-581,639.08	440,255.35	440,255.35
Minority interest	1,780,330.56		1,655,198.90	
income				
Plus: unconfirmed				
investment				
loss during the				
period				
V. Net profits ( "-"	4,935,422.23	4,935,422.23	3,967,792.59	3,967,792.59
for loss)				
Plus:				
undistributed				
profits at				
the beginning of				
year				
Other transfer in				
VI. Profits	4,935,422.23	4,935,422.23	3,967,792.59	3,967,792.59

available for				
distribution				
Minus: Withdrawal				
of legal				
surplus				
Withdrawal of				
legal public welfare fund				
Withdrawal of				
staff and workers'				
bonus and welfare				
fund				
Withdrawal of				
reserve fund				
Withdrawal of				
reserve for				
business				
expansion				
Profits capitalized				
on return of				
investment				
VII. Profits	4,935,422.23	4,935,422.23	3,967,792.59	3,967,792.59
available for				
shareholders'				
distribution				
Minus: Preferred				
stock				
dividends payable				
Withdrawal of free				
surplus reserves				
Common stock				
dividends payable				
Common Stock				
dividends change				
to assets (stock)				
VIII.	4,935,422.23	4,935,422.23	3,967,792.59	3,967,792.59
Undistributed				
profit				
Profit Statement				

(supplementary		
data)		
1. Profit from		
sales and disposal		
of departments or		
invested units		
2. Losses due to		
natural disasters		
3.		
Increase/decrease		
in total profits		
caused by		
changes of		
accounting		
policies		
4.		
Increase/decrease		
in total profits		
caused by		
changes in		
accounting		
estimate		
5. Losses from		
liability		
reorganization		
6. Others		
o. others		

# 2.2.2.3 Income and Profit Distribution Statement from Jan. to Sept. of 2006

Name: Changsha Tongcheng Holdings Co., Ltd; Period: Jan.-Sept., 2006; Unit: RMB

Items	JanSept., 2006		JanSept., 2005	
	Consolidation	Parent company	Consolidation	Parent company
I. Main operating	801,469,529.80	705,150,394.68	699,174,042.57	611,121,046.93
revenue				
Minus: operating	635,265,569.05	621,872,281.92	551,270,174.49	538,564,090.06
cost				
Taxes and associate	6,794,603.52	1,998,373.40	6,744,441.96	2,113,149.45
charges				

II. Main operating	159,409,357.23	81,279,739.36	141,159,426.12	70,443,807.42
profit				
( "-" for loss )				
Plus: Profits from	34,314,451.78	31,097,238.95	36,770,891.81	36,207,467.65
other				
business ("-" for				
loss)				
Minus: operating	49,561,951.90	35,480,270.86	41,267,045.18	28,710,431.52
expenses				
Administrative	107,001,864.62	69,234,451.15	97,705,160.54	64,168,147.58
expenses				
Financial expenses	18,491,298.41	9,233,937.82	19,014,218.61	9,153,607.35
III. Operating	18,668,694.08	-1,571,681.52	19,943,893.60	4,619,088.62
profits				
("-" for loss)				
Plus: investment	3,115,216.00	14,721,619.46		10,010,504.00
income				
("-" for Loss)				
Subsidy income	1,500,000.00	1,500,000.00		
Non-operating	467,737.69	128,010.99	319,747.84	243,755.54
incomes				
Minus:	137,433.54	87,924.57	56,315.24	56,293.34
non-operating				
expenses				
IV. Total profits ( "-"	23,614,214.23	14,690,024.36	20,207,326.20	14,817,054.82
for loss)				
Minus: income tax	3,588,609.84		1,428,772.79	1,428,772.79
Minority interest	5,335,580.03		5,390,271.38	
income				
Plus: unconfirmed				
investment				
loss during the				
period				
V. Net profits ( "-"	14,690,024.36	14,690,024.36	13,388,282.03	13,388,282.03
for loss)				
Plus: undistributed	118,934,886.92	130,678,579.12	91,993,675.83	102,328,123.83
profits at				
the beginning of				

year				
Other transfer in				
VI. Profits available	133,624,911.28	145,368,603.48	105,381,957.86	115,716,405.86
for				
distribution				
Minus: Withdrawal				
of legal				
surplus				
Withdrawal of legal				
public				
welfare fund				
Withdrawal of staff				
and workers' bonus				
and welfare fund				
Withdrawal of				
reserve fund				
Withdrawal of				
reserve for				
business expansion				
Profits capitalized				
on return of				
investment				
VII. Profits	133,624,911.28	145,368,603.48	105,381,957.86	115,716,405.86
available for				
shareholders'				
distribution				
Minus: Preferred				
stock				
dividends payable				
Withdrawal of free				
surplus reserves				
Common stock				
dividends payable				
Common stock				
dividends change to				
assets (or stock)				
VIII. Undistributed	133,624,911.28	145,368,603.48	105,381,957.86	115,716,405.86
profit				

Profit Statement		
(supplementary		
data)		
1. Profit from sales		
and disposal of		
departments or		
invested units		
2. Losses due to		
natural disasters		
3.		
Increase/decrease		
in total profits		
caused by changes		
of accounting		
policies		
4.		
Increase/decrease		
in total profits		
caused by changes		
in accounting		
estimate		
5. Losses from		
liability		
reorganization		
6. Others		

# 2.2.2.4 Cash Flow Statement from Jan. to Sept. of 2006

Name: Changsha Tongcheng Holdings Co., Ltd; Period: Jan.-Sept., 2006; Unit: RMB

Items	JanSept., 2006	
	Consolidation	Parent company
I. Cash flow from operating activities		
Cash received from sales of goods or rendering of	910,734,335.96	833,501,399.91
services		
Refund of taxes and levies		
Other cash received relating to operating activities	39,304,906.79	37,115,954.60
Subtotal of cash inflows	950,039,242.75	870,617,354.51

Cash paid for goods and services	661,958,465.23	650,579,300.91
Cash paid to/for employees	33,201,551.02	22,201,464.29
Payments of all types of taxes	32,575,208.61	18,520,817.59
Other cash paid relating to operating activities	78,660,648.54	55,173,376.35
Subtotal of cash outflows	806,395,873.40	746,474,959.14
Net cash flow from operating activities	143,643,369.35	124,142,395.37
II. Cash flows from investing activities		
Cash received from disposal of investments		
Cash received from returns on investments	3,115,216.00	3,115,216.00
Net cash received from disposal of fixed assets,	36,444.29	54,849.40
intangible assets and other long-term assets		
Other cash received relating to investing activities		
Subtotal of cash inflows	3,151,660.29	3,170,065.40
Cash paid to acquire fixed assets, intangible assets and	37,147,915.29	30,762,683.43
other long-term assets		
Cash paid to acquire investments		
Other cash payments relating to investing activities		
Subtotal of cash outflows	37,147,915.29	30,762,683.43
Net cash flow from investing activities	-33,996,255.00	-27,592,618.03
III. Cash flows from financing activities		
Cash received from investment		
Cash received from borrowings	241,000,000.00	241,000,000.00
Other cash received relating to financing activities	613,419.05	468,203.26
Subtotal of cash inflows	241,613,419.05	241,468,203.26
Cash repayments of amounts borrowed	180,000,000.00	168,000,000.00
Cash payments for interest expenses and distribution of	16,745,403.79	8,192,174.61
dividends and profits		
Other cash payments relating to financing activities		
Subtotal of cash outflows	196,745,403.79	176,192,174.61
Net cash flow from financing activities	44,868,015.26	65,276,028.65
IV. Effect of foreign exchange rate changes on cash		
V. Net increase of cash and cash equivalents	154,515,129.61	161,825,805.99
Cash flow statement (supplemental information)		
I. Cash flow for adjusting net profits to operating		
activities		
Net profit	14,690,024.36	14,690,024.36
Plus: provision for assets impairment	888,857.89	354,721.66
Depreciation of fixed assets	45,167,345.79	28,472,006.35

Amortization of intangible assets	689,025.31	689,025.31
Amortization of long-term prepaid expenses	1,160,914.08	1,160,786.58
Decrease in prepaid expenses (minus: increase)	-23,095.66	699.21
Increase in accrued expenses (minus: decrease)	369,977.78	311,052.20
Losses on disposal of fixed assets, intangible assets and	51,189.09	51,189.09
other long-term assets (minus: gains)		
Losses on disposal of fixed assets	-149,430.56	-149,430.56
Financial expenses	16,131,984.74	7,723,971.35
Investment losses (minus: gains)	-3,115,216.00	-14,721,619.46
Deferred tax credit (minus: debit)		
Decrease in inventories (minus: increase)	-1,199,982.40	-899,345.51
Decrease in operating receivables (minus: increase)	-25,186,896.67	-5,925,575.00
Increase in operating payables (minus: decrease)	88,833,091.57	92,384,889.79
Others		
Minority interest income	5,335,580.03	
Net cash flow from operating activities	143,643,369.35	124,142,395.37
2. Investing and financing activities not involving cash		
receipts and payment		
Conversion of debt into capital		
Convertible company bonds due within one year		
Fixed assets under financing lease		
3. Net increase in cash and cash equivalents		
Cash at the end of period	384,051,819.00	367,936,335.82
Minus: cash at the beginning of period	229,536,689.39	206,110,529.83
Plus: cash equivalents at the end of reporting period		
Minus: cash equivalents at the beginning of period		
Net increase in cash and cash equivalents	154,515,129.61	161,825,805.99

# 2.3 Total Number of Shareholders and Shares of the Top 10 Shareholders

Total Number of shareholders,	18,272				
Sept., 2006					
Transferable shares of the top 10 shares	Transferable shares of the top 10 shareholders				
Name of shareholders (full name)	Number of transferable	Type of Shares (A, B, H or			
	shares held at the end of the	other shares)			
	reporting period				
Tongde Securities Investment Fund	1,978,626	А			

Wang Shunqi	912,904	А
Liu Xihong	682,905	Α
Wang Zhuhua	672,588	A
Liu Li	652,371	Α
Cao Fengying	620,000	Α
Deng Shengfa	520,101	Α
Yu Shuqin	501,948	Α
Zhong Jinhui	411,621	Α
Zhao Yingmei	390,000	Α

#### 3 Discussion and Analysis of the Management Staff

- 3.1 Performance of the Company during the Reporting Period
- 3.1.1 Core business accounting for over 10% of the revenue or gross profit  $\sqrt{\text{Applicable}}$   $\square \text{Not applicable}$

Unit: Million RMB

Prime operations by industry				
	Revenue	Cost	Profit margin (%)	
Retail Sector	690	618.75	10.33%	
Tourism	108.66	16.52	84.80%	
Other industries	2.80	0.00	100.00%	
Including: associated transactions	0.00	0.00	0.00%	

Note: Hunan Tongcheng Pawn Co., Ltd, the holding subsidiary of Changsha Tongcheng Holdings Co., Ltd., was put into operation formally in April.

- 3.1.2 Seasonal or periodical characteristics of the company's operations  $\mbox{$\scriptstyle \square$}\mbox{Applicable}$   $\mbox{$\scriptstyle \sqrt{Not}$ applicable}$
- 3.1.3 Profit composition during the reporting period (key alternations of the percentage of prime business profits, profits of other businesses, expenses, investment benefits, subsidy incomes and net non-operating incomes in the total profits compared to the previous reporting period, and the reasons)

□Applicable √Not applicable

- 3.1.4 Major changes of prime operations and the structure compared to the previous reporting period, and the reasons
- □Applicable √Not applicable
- 3.1.5 Major changes of the profit margin of prime operations compared to the previous reporting period, and the reasons
- □Applicable √Not applicable
- 3.2 Analysis on major events, the impacts and solutions

Occupation and liquidation advancement of non-operating capitals

- $\Box$ Applicable  $\sqrt{Not}$  applicable
- 3.3 Changes of accounting policies, accounting estimates, consolidation scope and major accounting errors, and the reasons
- □Applicable √Not applicable
- 3.4 Relevant explanations by the Board and the Supervisory Committee when getting "non-standard suggestions" after auditing
- □Applicable √Not applicable
- 3.5 Warning about the possible deficit of accumulated net profit from beginning of year to end of next reporting period, or great reduction compared to the same period of last year, and the reasons
- □Applicable √Not applicable
- 3.6 Rolling adjustment on the disclosed annual operation plan or budget of the company  $\Box$ Applicable  $\checkmark$ Not applicable
- 3.7 Special commitments made by shareholders holding former non-circulating shares in share reform and the execution

√Applicable 

□Not applicable

Name	Special commitment	Fulfillment	of
		commitment	
Hunan Jinfan	As the 3 million shares that Hunan Jinfan	Strict	
Investment	Investment Management Co., Ltd. held have	implementation	
Management Co., Ltd.	been pawned, in order to guarantee the		
	smooth implementation of the company's		
	reform of non-tradable shares, Changsha		
	Tongcheng Holdings Co., Ltd agrees to pay		
	for the above shareholder temporarily. When		
	the legal lock-up period expires, the above		
	non-tradable shareholder should repay		
	shares to Changsha Tongcheng Holdings Co.,		
	Ltd before selling stocks, or its Board could		
	apply to SSE for share trading after acquiring		
	the permission of Changsha Tongcheng		
	Holdings Co., Ltd		

3.8 Timetable for share reform plan if have not started share reform yet.  $\Box Applicable \ \sqrt{Not \ applicable}$ 

Changsha Tongcheng Holdings Co., Ltd.

Board of Directors

Oct. 21st, 2006

By 7th Nov 2006, there are 840 companies listed in Shanghai Stock Exchange, 553 companies listed in Shenzhen Stock Exchange, 1174 companies listed in Hong Kong Stock Exchange and 749 companies listed in Taiwan Stock Exchange. As a result of great effort, **Reserach Inchina** (www.researchinchina.com) are delighted to provide the detailed English Financial Statement for all of those listed companies mentioned above in Greater China.

For more company financial statements, as well as the price information or other related information, please write to <a href="mailto:report@researchinchina.com">report@researchinchina.com</a> or dial 0086-10-82600828.