

# West Asia Telecom Industry Report, 2008



The overall development levels of telecom industry in Western Asia countries vary greatly due to these countries' large gap in oil resources, population and political stability.

This report focuses on the telecom development in the 10 West Asian countries (Iran, Turkey, Syria, Iraq, Kuwait, Saudi Arabia, Yemen, The United Arab Emirates, Qatar, and Bahrain) and Pakistan; meanwhile it reveals the main businesses and operational statistics of key operators.

In the Arabic States, multinational telecom giants such as Zain and MTN play very important role. For example, Zain ranks the first market position in both Kuwait and Iraq, second place in Bahrain and also accounts for the third largest market share in Saudi Arabia.

## Operating Status of Zain in Western Asia

Kuwait	Year of launch	1983
	Ownership	100%
	Market positioning	1
	market share	55%
	ARPU	\$69
	Customers (000s)	1769
Iraq	Year of launch	2003
	Ownership	71.67%
	Market positioning	1
	market share	
	ARPU	\$13
	Customers (000s)	9681
Bahrain	Year of launch	2003
	Ownership	56.25
	Market positioning	2
	market share	50
	ARPU	\$29
	Customers (000s)	686
Saudi Arabia	Year of launch	2008
	Ownership	25%
	Market positioning	3
	market share	
	ARPU	\$25
	Customers (000s)	2010

Source: Zain

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