

China Listed Bio-pharmaceutical Companies Report, 2008



This report firstly gives an overview of China bio-pharmaceutical industry, and then analyses sub-industries, import & exports status of the industry; finally it expounds the operations and revenue, project investment, main business structure, latest development and future trend of key 20 bio-pharmaceutical companies.

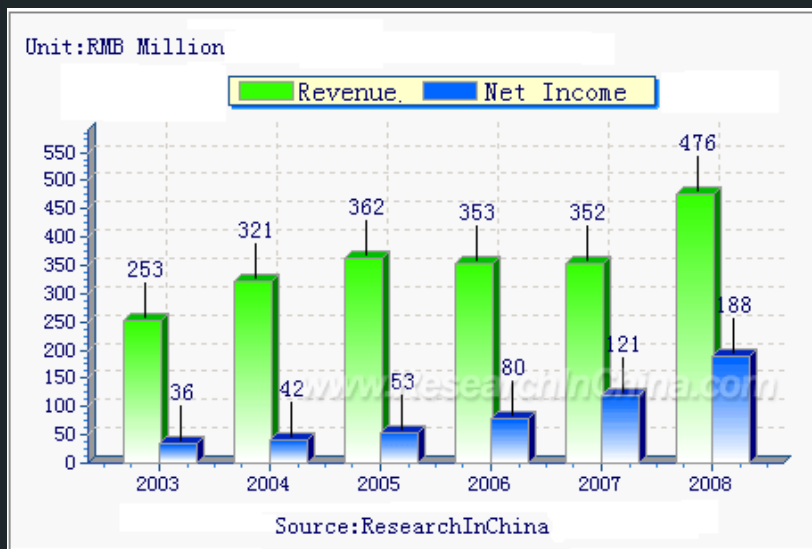
Sales revenue of bio-pharmaceutical industry in Jan-Nov 2008 raised 29.8% compared with the same period of 2007, up 7.6 points; Sales cost saw a 33.9% YoY rise; and gross profit margin grew 28.2% year-on-year, down 2.5 percentage points. The rate of period expense was 15.8%, down 1.2 points from the same period of 2007.

In 2008, China exported 1,632.14 tons of human & animal blood products, antiserum and vaccines, down 29.7% year on year; the export value totaled US\$56.92 million, down 85.3%; the export price per unit was US\$34.87/kg, US\$16.96/kg lower than 2007.

In addition, the import volume of human & animal blood products, antiserum and vaccines amounted to 8,977.90 tons, up 2.87 times; the import value totaled US\$558.16 million, up 44.3%; unit import price was US\$62.17/kg, US\$167.37/kg lower than 2007.

Taking Hualan Biological Engineering Inc. as an example:

Revenue and Net Profit of Hualan Biological Engineering Inc., 2003-2008



Revenue Structure By Product of Hualan Biological Engineering Inc., 2008

Product	Operating revenue (CNY million)	Operating profit (CNY million)	Gross profit margin (%)
HSA	227.66	110.40	48.49
Intravenous gammaglobulin	129.90	102.11	78.60
Influenza vaccine	73.27	49.30	67.27
Others	43.45	23.08	53.11

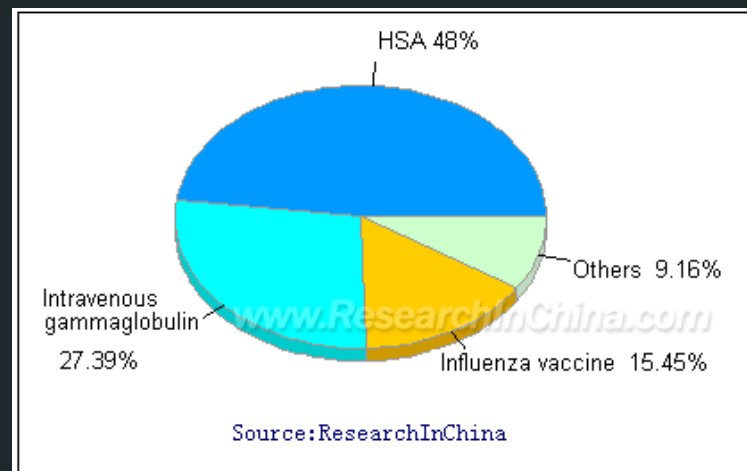


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