

Indian Pharmaceutical Formulations Industry Report, 2008-2009



India plays an important role in the global pharmaceutical market. In 2005, 2/5 DMFs to FDA were submitted by India. Currently, there are more than 400 kinds of API (Active Pharmaceutical Ingredient) and over 60,000 kinds of pharmaceutical formulations are available in Indian market, and 60% of API and 25% of patent medicine are exported.

In terms of the medical product value, India ranks at the fourteenth worldwide. Over half output of the top ten Indian pharmaceutical companies are exported to oversea markets each year, with a total value of US \$5.8 billion approximately.

Indian pharmaceutical formulations are mainly exported to the U.S.A, western Europe and Russia, are basically the genetic drugs with expired patent, especially the primary ones such as Fluoxetine, Ciprofloxacin and Omeprazole etc. However, India also engaged in the innovations. For example, Lupin Laboratories self-developed the cefotaxime without infringing the patent of Takeda Pharmaceuticals.

Apart from the constant expansion in the U.S.A and European markets, Indian pharmaceutical companies also target on the new markets such as China, Japan, Brazil and Mexico etc. in order to the decentralize of market risks. According to the Mckinsey, the Indian pharmaceutical market value will reach as high as US \$25 billion in 2010.

India has numerous talented scientists who specialized in the chemicals and pharmaceutical It has close contact with the FDA and other international supervision institutions. Furthermore, it also has high-quality pharmaceutical production facilities. Compared to the developed countries, it is easier for India to conduct the clinical trial and also a lower cost. India also has strong IT capability to support the clinical data management.

The labor cost in India is 70% lower than in the U.S.A. The expenditure for establishing a pharmaceutical factory with FDA approval in India is only 70% of that in the U.S.A. The multinational pharmaceutical companies have already outsourced the API, intermediates and generic drugs production to India and China etc.



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