

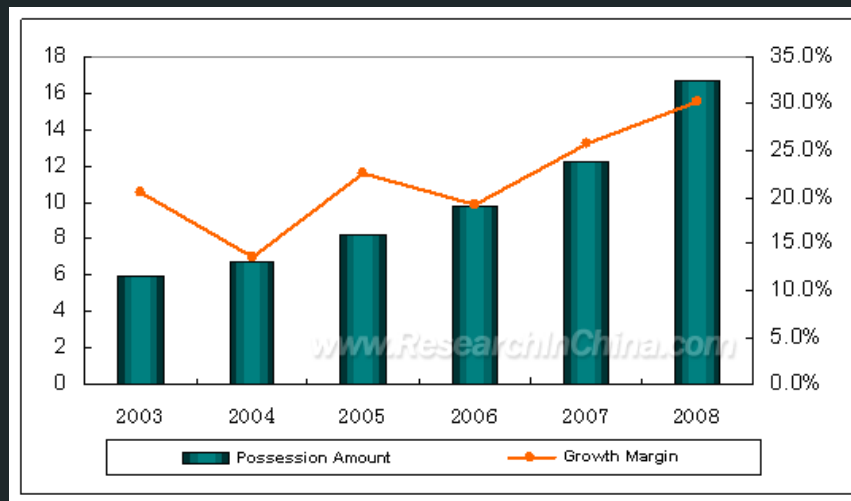
China ATM (Automatic Teller Machine) Market Report, 2008-2009



ATM has achieved a rapidly development since the Bank of China installed the first machines in 1987. According to the Payment System Operation Overview, Q3 2008 by the People's Bank of China, the quantity of networked ATM was totaled at 158,000 by Sep, 2008, and the figure is expected to rise to 167,000 by the end of 2008, and the total of retained ATM in the market will reach as many as 172,000.

Due to the wide branch distribution, considerable client scale and huge capital, the banks of ICBC, ABC, BC, CCB, BCM and PSBC altogether shared 85% of AMT market in China. Especially, BCM and ICBC had 26,135 ATMs and 26,014 ATMs respectively in the middle of 2008.

Total of Retained ATM and Its Growth in China Market, 2003-2008 (Unit: 10,000)



Source: Unipay

Compared to the countries like Germany, U.S.A and South Korea, ATM per capita in China is still far lagged behind, the market has a great potential for its growth. The regional distribution of ATM in China is uneven, the 18 cities and regions including Guangdong Province (excluding Shenzhen), Shanghai, Beijing, Zhejiang Province, Shenzhen and Tianjin etc. together have a total number of ATM at 61,200. In addition, the cities and regions that have over 5,000 ATM are Guangdong (excluding Shenzhen), Jiangsu province, Zhejiang province and Shanghai.

The foreign products still dominate Chinese market. The foreign ATM suppliers are mainly NCR, Diebold, Wincor Nixdorf, Hitachi, Fujitsu and Hyosung, among which, NCR, Diebold, and Wincor Nixdorf enjoyed more market benefit. The domestic ATM suppliers are mainly GRGBanking, Eastcom, kingTeller, Shenzhen Xingdatong, Digital China and Shenzhen Chentong, among which, GRGBanking enjoyed the greatest market benefit.

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