

Global and China Photovoltaic Inverter Industry Report, 2010-2011

May 2011





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This report

- ◆ Analyzes the classification, technological development, and industry chain of photovoltaic inverter.
- ◆ Focuses on the status quo of global and China photovoltaic inverter market.
- Highlights the operation of key foreign and domestic enterprises.

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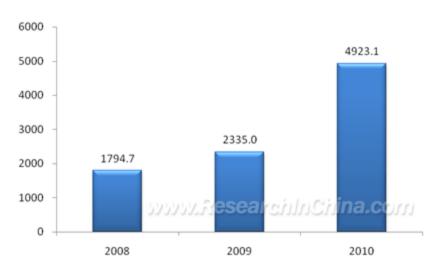
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Abstract

As the core component in the photovoltaic system, photovoltaic inverter has presented vigorous industry development and expanding market size in recent years. In 2010, the market size of global photovoltaic inverter industry registered EUR 4.923 billion, up 110.8% year-on-year.

Market Size of Global Photovoltaic Inverter Industry, 2008-2010 (EUR mln)



Source: SMA, ResearchInChina

In 2010, German manufacturers still dominated the photovoltaic inverter market in the world. SMA, the largest photovoltaic inverter manufacturer worldwide, accounted for over 39% of the global shipment. Meanwhile, shipments of North America and Asia revealed rising trend. Thanks to the rapid development of its photovoltaic inverter industry over the years, China has become one of the key manufacturing countries for photovoltaic inverter.

Domestic manufacturers in the Chinese market include Sungrow, KSTAR, ZOF, EHE and Surpass Sun, and foreign Manufacturers consist of SMA, KACO and SATCON.

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Among domestic manufacturers, Sungrow, the key photovoltaic inverter supplier for Golden Sun Project in China, enjoys the largest production scale, providing 60%-70% of the Project with photovoltaic inverters annually. KSTAR and RONGXIN started mass production in 2010. The capacity of KSTAR reached 2,180 sets per year, among which 2,000 sets were small power inverters and 180 sets were high power inverters.

Additionally, Northern Electric & Power, HESHUN ELECTRIC and KEHUA HENGSHENG are actively conducting R&D or pilot production of solar inverters.

As for foreign companies, SMA, Satcon, Kaco are among the enterprises that hold relatively large market shares. Compared with their counterparts in China, products of foreign companies possess advantages in conversion efficiency and stability. However, for foreign manufacturers, the high production cost and inaccessible after-sale service caused by the mode of operation through agencies have led to their unsatisfactory development in the Chinese market.

Hence, foreign manufacturers have started the construction of production bases in China in recent years. For instance, AE and SGEG started cooperative production in Dec. 2009; Satcon initiated production and assembly of 500 KW PowerGate Plus solar PV inverters through GCL Solar in Oct. 2010.

manufacturer under CSR.

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