METHODOLOGY
Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications.
Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES
The information sources include National Bureau of Statistics of China, China Customs and China Machine Tool Industry Yearbook etc.

STUDY GOAL AND OBJECTIVES
This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES
◆ To establish a comprehensive, factual, annually updated and cost-effective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
◆ To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
◆ To complement the organizations’ internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
◆ To help company to succeed in a competitive market, and
Abstract

The penetration of CNC machine tools has kept rising since 2002 and reached 29.9% in China in 2011. At present, economical CNC systems are the mainstream products in the Chinese CNC system market, while mid to high-end CNC systems occupy a smaller proportion. In the future, with the increasing requirement on the performance of CNC system products by various industries, the demand for mid to high-end CNC systems will increase gradually.

Penetration of CNC Metal Cutting Machine Tools in China, 2002-2011

In the field of economical CNC system, domestic products have formed competitive advantages in price and scale, and occupied 95% of the Chinese market. GSK occupies the largest market share, and other leading companies include Beijing KND, Nanjing Washing, and Dalian Dasen.

Mid to high-end CNC system products are mainly dependent on imports, but some companies such as Huazhong CNC have emerged, and by virtue of advantages in price and service, continued to grab over the market share of imports. Huazhong CNC is the largest domestic enterprise in the field of mid-end CNC system, and occupied about 30% of the market in 2010.

In the field of high-end CNC system, the market is basically occupied by imports. Japan’s Fanuc occupies about 50% of the market. Local enterprises in the high-end market mainly include Huazhong CNC and Shenyang Golding NC Tech.
The report outlines the development of China’s machine tool industry, the supply and demand of the CNC system industry, the competition and import & export of economical and mid to high-end CNC system market segments. In addition, the report sheds light on key enterprises in China’s CNC system industry, including Fanuc, Siemens, Mitsubishi, Huazhong CNC and GSK.

Huazhong CNC is the largest domestic manufacturer of mid to high-end CNC systems. Its CNC system business achieved revenue of RMB 89 million in H1 2011, accounting for 45% of the company’s total revenue. In 2011, Huazhong CNC acquired stake in servo motor manufacturers Huada Motor and Wuhan Golden Age Motor Technology to complete its CNC system industry chain. After its fundraising and investment projects put into production, its CNC system production capacity will reach 15,000 sets per year in 2012.

GSK has obvious advantages in the economical CNC system production area. In 2010, it produced over 100,000 sets of CNC systems, and achieved operating revenue of about RMB 1.2 billion. While consolidating the field of economical CNC system, GSK has begun to set foot in the mid-end CNC system market.
• Classification of CNC Systems
• Structure of CNC System
• Output and YoY Growth Rate of Chinese Metal Cutting Machine Tools, 2002-2011
• Output and YoY Growth Rate of Chinese Metal Forming Machine Tools, 2009-2011
• Output and YoY Growth Rate of Chinese CNC Metal Cutting Machine Tools, 2002-2011
• Output and YoY Growth Rate of Chinese CNC Metal Forming Cutting Machine Tools, 2009-2011
• Output of Chinese CNC Machine Tools and CNC Systems by Month, 2009-2011
• Machine Tools Consummation of Major Countries, 2010
• Output Value and YoY Growth Rate of Chinese CNC System Industry, 2002-2011
• Output of Chinese CNC Device, 2001-2011
• Output of Chinese Servo Drive Unit, 2007-2011
• Output of Chinese Drive Motor, 2007-2011
• Penetration of CNC Metal Cutting Machine Tools in China, 2002-2011
• Demand Structure of Chinese CNC Systems, 2007-2015
• Competition Pattern of Economical CNC Systems in China, 2010
• Competition Pattern of Mid-end CNC Systems in China, 2010
• Competition Pattern of High-end CNC Systems in China, 2010
• Demand Forecast of Mid-end CNC Systems in China, 2007-2015
• Demand Forecast of High-end CNC Systems in China, 2007-2015
• Import Volume of CNC Device, 2009-2011
• Import Value of CNC Device in China, 2009-2011
• Export Volume of CNC Device in China, 2009-2011
• Export Value of CNC Device in China, 2009-2011
• Net Revenue and Net Income of FANUC, FY2007-FY2011
• Revenue of FANUC by Region, FY2009-FY2011
Selected Charts

- Revenue of FANUC by Business, FY2009-FY2011
- Operating Revenue of Beijing-FANUC, 2007-2010
- Net Revenue and Net Income of SIEMENS, FY2009-FY2012
- Revenue and Profit of Industry Sector of SIEMENS, FY2010-FY2012
- Net Revenue and Net Income of Mitsubishi, FY2006-FY2012
- Revenue and Proportion of Industrial Automation Division of Mitsubishi, FY2006-FY2012
- Operating Revenue and Net Income of Huazhong NC, 2008-2011
- Revenue of Huazhong NC by Product, 2009-2011
- Revenue of Huazhong NC by Region, 2009-2011
- Gross Margin of Huazhong NC by Product, 2009-2011
- Major Customers of Huazhong NC, 2009-2011
- Top 5 Customers of Huazhong NC, 2009-2011
- Major Suppliers of Huazhong NC, 2009-2010
- Top 5 Suppliers of Huazhong NC, 2009-2010
- R&D Expenses and Proportion in Operating Revenue of Huazhong NC, 2008-2011
- Capacity of Huazhong NC, 2012
- Sales Volume of GSK, 2008-2010
- Operating Revenue of GSK, 2008-2010
- Operating Revenue of Shenyang Golding NC Tech, 2007-2010
- Operating Revenue of Dalian Dasen, 2007-2009
- Operating Revenue of Beijing KND, 2007-2010
- Operating Revenue of Nanjing Washing, 2007-2010
- Operating Revenue of Shanghai Capital Numerical Control, 2007-2009
- Operating Revenue of Chengdu Great, 2007-2009
You can place your order in the following alternative ways:

1. Order online at www.researchinchina.com
2. Fax order sheet to us at fax number: +86 10 82601570
3. Email your order to: report@researchinchina.com
4. Phone us at +86 10 82600828/ 82601561

Choose type of format
Hard copy ........................................1,200 USD
PDF (Single user license) ..............1,100 USD
PDF (Enterprisewide license).......... 1,800 USD

※ Reports will be dispatched immediately once full payment has been received.
Payment may be made by wire transfer or credit card via PayPal.

<table>
<thead>
<tr>
<th>Party A:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Name:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Address:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contact Person:</td>
<td>Tel</td>
<td></td>
</tr>
<tr>
<td>E-mail:</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Party B:</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Beijing Waterwood Technologies Co., Ltd (ResearchInChina)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Address: Room 502, Block 3, Tower C, Changyuan Tiandi Building, No. 18, Suzhou Street, Haidian District, Beijing, China 100080</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contact Person: Li Chen</td>
<td>Phone: 86-10-82600828</td>
<td></td>
</tr>
<tr>
<td>E-mail: <a href="mailto:report@researchinchina.com">report@researchinchina.com</a></td>
<td>Fax: 86-10-82601570</td>
<td></td>
</tr>
<tr>
<td>Bank details:</td>
<td>Beneficial Name: Beijing Waterwood Technologies Co., Ltd</td>
<td></td>
</tr>
<tr>
<td>Bank Name: Bank of Communications, Beijing Branch</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank Address: NO.1 jinxiyuan shijicheng,Landianchang,Haidian District,Beijing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank Account No #: 110060668012015061217</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Routing No #: 332906</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank SWIFT Code: COMMCHNBJG</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Title</th>
<th>Format</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>