



# **Global and China Consumer Electronic Lithium Battery Industry Report, 2011-2012**

**Aug. 2012**

## STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

## REPORT OBJECTIVES

- ◆ To establish a comprehensive, factual, annually updated and cost-effective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- ◆ To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- ◆ To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- ◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- ◆ To help company to succeed in a competitive market, and

## METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications.

Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

## INFORMATION SOURCES

The primary information sources include China Battery Industry Association, National Bureau of Statistics of China and WIND Database etc.

## Abstract

### This report covers the followings:

- Lithium Battery and Industry Chain
- Lithium Battery Market
- Lithium Battery Cathode Market
- 15 Lithium Battery Anode Companies
- Lithium Battery Anode Market
- 3 Lithium Battery Anode Companies
- Lithium Battery Separator Market
- 8 Lithium Battery Separator Companies
- Lithium Battery Electrolyte Market
- 7 Lithium Battery Electrolyte Companies
- 14 Lithium battery Companies

Because of the great variance between the consumer electronic lithium battery industry and the automotive lithium battery industry, this report only analyzes lithium battery for consumer electronics, while the other is dealt with in another report.

In 2011, the global shipment of lithium battery cell for consumer electronics reached 4,309 million units; in 2012, the figure will be 4,758 million units. In 2011, the global consumer electronic lithium battery cell market valued USD 8,499 million; in 2012, the value will rise to USD9, 627 million.

The global consumer electronic lithium battery industry was pioneered by Japanese manufacturers. In 2005, with the emergence of Chinese companies represented by BYD, China, Japan and South Korea divided up the global market. Since 2010, Chinese companies has recessed, while South Korean peers has been speeding up their pace, with whom Japanese companies can compete by dint of its superiority in technology.

## Major Lithium Battery Companies and Their Revenue, 2010-2011

(USD mln)

	2010	2011
<b>BAK</b>	215	214
<b>BYD</b>	323	328
<b>LISHEN</b>	259	393
<b>PANASONIC</b>	3,396	3,528
<b>ATL(TDK)</b>	526	578
<b>SONY</b>	1,128	1,078
<b>SAMSUNG SDI</b>	1,929	2,485
<b>LG Chemical</b>	1,315	1,713
<b>Simple</b>	1,163	1,642
<b>Dynapack</b>	539	798
<b>Celexpert</b>	269	159
<b>DESAY BATTERY</b>	78	170
<b>SUNWODA</b>	87	130
<b>SUCD</b>	226	244

(The last six are packaging companies.)

In 2011, the most conspicuous change in the market rested with the substantial increase in the shipment of lithium polymer battery.

Lithium polymer battery is ultra-thin, and the thinner is, the easier production becomes; but, its demerit is the lower energy density. For Tablet PC and Ultrabook, lithium polymer battery is the only choice. For mobile phone manufacturers, if the energy density of lithium polymer battery can be further improved, they will use the battery more often. However, all of Apple's MacBook, iPhone, iPad and iPod adopt lithium polymer battery for thin shape and light weight. Lithium polymer battery must be customized, as usual imbedded in products and irreplaceable.

Sony is the inventor of lithium polymer battery, but its price is more expensive and it is unpopular in the market, mainly used in Sony's own products and high-end Ultrabook. ATL of Japan's TDK also has the most advanced lithium polymer battery technology like Sony. ATL's production base is located in Dongguan, and it offers competitive price and therefore becomes the main supplier of Apple.

As investors foresee the bright future of the lithium battery industry, the investment in the field of lithium battery materials thrived in 2010, featuring fierce market competition. Particularly for cathode materials, the average price of lithium cobalt oxide fell by 16% year on year in 2011. The cathode material revenue of Ningbo Shanshan Co., Ltd which is the largest cathode material producer declined by more than 30% and made a loss of RMB4.21 million in 2011.

The anode material industry features high maturity and low gross profit, and there are few new entrants in this field. In 2011, cathode material manufacturers made remarkable performance. As for separator, although with a quite high gross margin, the industry has a high threshold for entry; and many businesses endeavor to access into the separator industry, but seldom of them succeeded. Accordingly, the market structure remained essentially unchanged.

In respect of electrolyte, South Korean manufacturers emerged, Japanese counterparts shrank, and Chinese players performed well.

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