

Global and China Advanced Rigid PCB Industry Report, 2012-2013

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STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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Abstract

The report highlights the followings:

- 1. Recent developments of PCB Industry
- 2. Global and China Mobile PC Industry
- 3. Global and China Mobile Phone Industry
- 4. PCB Industry
- 5.31 PCB Companies

The report only focuses on rigid PCB. In 2012, global PCB industry saw a jump in terms of output value, benefitting in a large part from the rapid growth in the shipment of Apple and Samsung, up 7.0% over 2011 to USD62.4 billion. It was not always the truth for the full-blown PCB industry. However, there is no such possibility of huge jump in 2013, and the expected growth rate will slow down to 2.7%. For most rigid PCB vendors, it was doomed for them to face revenue dive in 2012 unless both Samsung and Apple were included in their client lists, while in 2013 their revenue is likely to drop even if Apple is among the clients.

The big acquisition event in 2012 was Viasystems' takeover of Americabased PCB producer DDI at a cost of USD267 million in June. In 2011, DDI's revenue reached USD263 million, and its net income hit USD25 million. In 2012, two massive fire accidents took place in PCB industry. One happened in Apr. to the Changshu plant under Gold Circuit Electronics, the other was in Sep. with the sufferer coming to the Guangzhou plant under Viasystems. In Feb.2013, South Korean SIMMTECH was also on fire. PCB industry is vulnerable to fire accidents which break out twice annually at least. This leads to the natural reduction of capacity, balancing out the supply and demand.

In 2012, ZDT under Hon Hai Precision Ind. Co., Ltd. performed better, due to sizeable orders from Apple, the largest client. As a result, the revenue of ZDT witnessed huge jump, especially its revenue from flexible PCB. Hannstar PCB, as the world's largest notebook PCB vendor, saw a substantial surge in revenue following the fire accident inflicting Gold Circuit Electronics, its largest rival.

SEMCO saw big rise in orders thanks to its parent company Samsung which won considerable orders, and COMPEQ also did a good job due to the growing orders from the big client Apple. However, Nanya PCB dwarfed in this regard, since its failure to get orders from the big client Intel for one quarter long. And it was the same story for LG INNOTEK, the mobile phone shipment of whose big client LG presented a steep drop. As for counterparts in Mainland China, they leveled out in this regard.

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Top 30 Rigid PCB Vendors Worldwide by Revenue, 2009-2012

(USD mln)

	2009	2010	2011	2012E
UNIMICRON	1,746	2,177	2,275	2,279
IBIDEN	1,515)	2,113	2,052	1,976
ZDT	700	1,130	1,654	1,873
TRIPOD	1,013	1,361	1,442	1,321
ΠM	582	1,184	1,429	1,349
HANNSTAR	587	696	1,401	1,889
Nanya PCB	834	1,243	1,324	972
SEMCO	1,065	1,249	1,404	1,865
Shinko	1,568	1,284	1,575	1,550
CMK	959	992	1,006	944
DAEDUCK	390	505	582	658
MULTEK	690	833	960	980
Viasystems	350	764	866	967
COMPEQ	569	707	820	903
KINSUS	338	556	794	795
LG INNOTEK	740	743	781	504
MEIKO	743	851	780	788
AT&S	519	647	650	756
Elec&Eltek	435	599	613	521
GCE	433	493	583	510
Chinpoon Industrial	394	447	574	612
TPT	375	483	567	719
SIMMTECH	416	491	553	560
UNITECH	328	408	507	399
WUS	334	442	487	501
Ellington Electronics	282	384	430	457
Dynamic PCB	293	399	406	366
Guangdong Goworld	212	283	321	290
Founder PCB	269	227	277	270
Gul	146	196	237	270

source: RIC GJobal and China Advanced Rigid PCB Industry Report, 2012-2013

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