STUDY GOAL AND OBJECTIVES
This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES
◆ To establish a comprehensive, factual, annually updated and cost-effective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
◆ To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
◆ To complement the organizations’ internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
◆ To help company to succeed in a competitive market, and

METHODOLOGY
Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES
The primary information sources include Company Reports, and National Bureau of Statistics of China etc.
Abstract

In 2003-2009, promoted by the rapid development of downstream industries, China’s demand for air compressor and other related general machinery grew fast. Since 2009, impacted by the global economic crisis, downstream sectors have reduced the investment and hence the demand for compressors. In 2012, the total output value reached RMB 11.34 billion, an increase of 8.9% over the previous year.

Screw compressors consist of twin-screw and single-screw types. The single-screw compressor features balanced stress, long service life, small leakage, high volumetric efficiency, better energy efficiency and therefore increasing application. In 2012, the sales volume of aerodynamic single-screw air compressor and technological process single-screw air compressor hit 13,153 and 553 respectively, up 8.4% and 8.3% year on year separately; the sales volume of aerodynamic twin-screw air compressor was 73,654, down 1.6% from a year earlier, while the sales volume of technological process twin-screw air compressor achieved 56, up 4.5% year on year.
The replacement of reciprocating compressor with screw compressor will continue. (1) in terms of sales volume, the share of screw compressor in China’s air compressor market is less than 20%, far lower than those in developed countries (which are over 80%), so there is still a large space for the replacement of reciprocating compressor with screw compressor; (2) the 12th Five-Year Plan once again raised the energy efficiency targets of air compressor, and the launch of related energy-saving and environmental protection policies will further highlight the energy saving advantages of screw compressor. It’s expected that the share of screw compressor in China’s air compressor market will reach 78.5% and the market size of screw compressor will hit RMB 15.9 billion in 2016.

**China Screw Air Compressor Industry Report, 2013 mainly covers the followings:**

Overview of China’s screw air compressor industry, including the development history, policies and regulations, market size, current development and future development trends of the industry;

Analysis of major screw air compressor market segments in China, involving the market size, competitive landscape and development trends of single-screw air compressor, twin-screw air compressor and oil-free screw air compressor;

Introduction to four global companies including Fusheng, Sullair, Atlas, and Ingersoll Rand as well as seven Chinese screw compressor enterprises such as Kaishan, Hanbell and Wuxi Compressor, covering company profile, financial analysis, capacity layout, latest strategic developments, etc.
# Table of contents

## 1. Air Compressor Industry
1.1 Definition and Classification
1.2 Industry Development
1.3 Industrial Supervision, Laws and Regulations
1.4 Industry Policies

## 2. China Screw Air Compressor Market
2.1 Air Compressor Market Scale
2.2 Screw Compressor Market Size
2.3 China Screw Air Compressor Market Size, 2013-2016E

## 3. Market Segments
3.1 Single-Screw Compressor
3.2 Twin-Screw Compressor
3.3 Oil-Free Screw Compressor

## 4. Competition in China Screw Air Compressor Industry
4.1 Market Competition
4.2 Regional Competition
4.3 Technology and Energy Efficiency Competition

## 5. Local Screw Air Compressor Companies
5.1 Zhejiang Kaishan Compressor (300257)
5.1.1 Profile
5.1.2 Operation
5.1.3 Main Business
5.1.4 R&D
5.2 Shanghai Hanbell Precise Machinery (002158)
5.2.1 Profile
5.2.2 Operation
5.2.3 Main Business
5.2.4 Screw Air Compressor Business
5.3 Wuxi Compressor
5.3.1 Profile
5.3.2 Main Products
5.3.3 Development in 2012-2013
5.4 Shanghai Compressor
5.4.1 Profile
5.4.2 Main Products
5.5 Jiangxi Gas Compressor
5.5.1 Profile
5.5.2 Main Products
5.5.3 Development in 2012-2013
5.6 Ningbo Xinda Group
5.6.1 Profile
5.6.2 Main Products
5.7 NJ-Compressor
5.7.1 Profile
5.7.2 Main Products

## 6. Global Air Compressor Companies
6.1 Fusheng
6.1.1 Profile
6.1.2 Main Products
6.1.3 Development in 2012-2013
6.2 Sullair
6.2.1 Profile
6.2.2 Main Products
6.2.3 Development in 2012-2013
6.3 Atlas Copco (Liutech)
6.3.1 Profile
6.3.2 Operation
6.3.3 Development in China
6.4 Ingersoll Rand
6.4.1 Profile
6.4.2 Operation
6.4.3 Development in China
- Classification of Compressor
- Output Value of Air Compressors, 2006-2012
- Output of Air Compressors, 2006-2012
- Output Value of Screw Air Compressor in China, 2006-2012
- Proportion of Screw Air Compressor in Air Compressor Output Value, 2006-2012
- Market Scale of Air Compressor in China, 2012-2016E
- Market Scale of Main Segments of Air Compressor in China, 2012-2016E
- Sales and Production Volume of Aerodynamic Single-Screw Compressor in China, 2008-2012
- Sales and Production Volume of Technological Process Single-Screw Compressor in China, 2008-2012
- Sales and Production Volume of Aerodynamic Twin-Screw Compressor in China, 2008-2012
- Sales and Production Volume of Technological Process Twin-Screw Compressor in China, 2008-2012
- Oil-free Screw Compressor Companies and Products
- Business Regions of Screw Air Compressor Brands in China
- Energy Certification for Screw Air Compressor in China, 2007-2011
- Number of Registered Energy Marks for Screw Air Compressor Brands in China, 2012
- Revenue and Net Income of Kaishan, 2009-2012
- Revenue and Net Income of Kaishan, 2011-2016E
- Operating Revenue of Kaishan by Product, 2012
- Operating Revenue of Kaishan by Region, 2012
- Main 3-5kg Low Pressure Screw Air Compressors and Energy Efficiency of Kaishan
- Main Two-stage Normal Pressure Screw Air Compressors and Energy Efficiency of Kaishan
- Revenue and Net Income of Hanbell, 2009-2012
- Revenue and Net Income of Hanbell, 2011-2016E
- Operating Revenue of Hanbell by Product, 2012
- Operating Revenue of Hanbell by Region, 2012
Selected Charts

- Revenue of Air Products of Hanbell, 2004-2013E
- Revenue and Growth Rate of Xiya, 2007-2012
- Screw Air Compressor Products of ORIENT Compressor
- Main Screw Compressors of Jiangxi Compressor
- Main Screw Compressors of Xinda
- Main Screw Compressors of NJ-Compressor
- Air Compressor Products of Fusheng
- Sales and Service Network in China
- Main Air Compressors of IHI-Sullair
- Revenue of Compressor Business of Atlas Copco by Region, 2011
- Net Revenue and Earning of Ingersoll Rand, 2009-2011
- Revenue of Ingersoll Rand by Product, 2009-2011
You can place your order in the following alternative ways:

1. Order online at [www.researchinchina.com](http://www.researchinchina.com)
2. Fax order sheet to us at fax number: +86 10 82601570
3. Email your order to: report@researchinchina.com
4. Phone us at +86 10 82600828/ 82601561

<table>
<thead>
<tr>
<th>Party A:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Name:</td>
<td></td>
</tr>
<tr>
<td>Address:</td>
<td></td>
</tr>
<tr>
<td>Contact Person:</td>
<td>Tel</td>
</tr>
<tr>
<td>E-mail:</td>
<td>Fax</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Party B:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Name:</td>
<td>Beijing Waterwood Technologies Co., Ltd (ResearchInChina)</td>
</tr>
<tr>
<td>Address:</td>
<td>Room 502, Block 3, Tower C, Changyuan Tiandi Building, No. 18, Suzhou Street, Haidian District, Beijing, China 100080</td>
</tr>
<tr>
<td>Contact Person:</td>
<td>Liao Yan</td>
</tr>
<tr>
<td>E-mail:</td>
<td><a href="mailto:report@researchinchina.com">report@researchinchina.com</a></td>
</tr>
</tbody>
</table>
| Bank details: | Beneficial Name: Beijing Waterwood Technologies Co., Ltd  
Bank Name: Bank of Communications, Beijing Branch  
Bank Address: NO.1 jinxiyuan shijicheng,Landianchang,Haidian District,Beijing  
Bank Account No #: 110060668012015061217  
Routing No #: 332906  
Bank SWIFT Code: COMMCNSHBJG |

Choose type of format

- PDF (Single user license) ............. 1,500 USD  
- Hard copy ........................................ 1,600 USD  
- PDF (Enterprisewide license) .......... 2,300 USD

※ Reports will be dispatched immediately once full payment has been received.
Payment may be made by wire transfer or credit card via PayPal.

<table>
<thead>
<tr>
<th>Title</th>
<th>Format</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Room 502, Block 3, Tower C, Changyuan Tiandi Building, No. 18, Suzhou Street, Haidian District, Beijing, China 100080  
Phone: +86 10 82600828  
Fax: +86 10 82601570  
[www.researchinchina.com](http://www.researchinchina.com)  
report@researchinchina.com