### Global and China Valve Industry Report, 2012-2015

July 2013



The Vertical Portal for China Business Intelligence

#### STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

#### **REPORT OBJECTIVES**

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- To help company to succeed in a competitive market, and

#### **METHODOLOGY**

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

#### **INFORMATION SOURCES**

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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### Abstract

From 2003 to 2009, China's valve industry experienced a period of rapid growth, with a CAGR of 33.5%. But in recent years, affected by economic crisis, the valve market demand started to slow down from 2010 onwards, and China's valve output growth rate fell accordingly, down to 8.9% till May, 2013.

In point of market competition pattern, China's valve production features a high degree of regional concentration, mainly in Zhejiang, Henan, Jiangsu, Liaoning, Fujian and other provinces and cities. In 2012, output from the top five provinces accounted for 74% of the total. However, due to the small scale and weak financial strength of domestic valve companies, the market concentration is lower than other countries.

Since 2009, China has ranked first worldwide in valve export scale. In 2012, the export volume gradually converged in large companies, with export products showing diversification; the top few export destinations remained basically unchanged from the previous years. With respect to imports, most of imported valves in China are high-end and high-priced products. But with the increasing R&D investment and market development efforts, Chinese valve companies are stepping into the high-end valve market.

#### Output and YoY Growth Rate of Valves in China, 2003-2013 (kt)



#### Source: National Bureau of Statistics of China, ResearchInChina Global and China Valve Industry Report, 2012-2015

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In addition to a study on the development status and trends of Chinese valve industry, Global and China Valve Industry Report, 2012-2015 also analyzes the operating status and development prospects of leading companies.

As a key player in China's nuclear power valve industry, Sufa Technology Industry Co., Ltd. of CNNC is provided with enormous technical strength. In 2012, following the gradual recovery of domestic nuclear power plant construction, the company continued to expand business, realizing growth in both revenue and net income against the adverse economic conditions.

Zhejiang Sanhua Co., Ltd. is one of the world's air conditioning valve manufacturers with the most complete varieties, occupying the largest share of stop valve and four-way valve markets, going halves with DunAn Environment. In 2012, under the influence of Chinese macroeconomic policy adjustments and stimulus exit, the entire air conditioning appliance industry demand decreased, and the downstream demand reduction triggered declines in both revenue and net income of Sanhua.

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