



Global and China Bi-Metal Band Saw Blade Industry Report, 2013

Aug. 2013

STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- ◆ To establish a comprehensive, factual, annually updated and cost-effective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- ◆ To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- ◆ To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- ◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- ◆ To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications.

Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

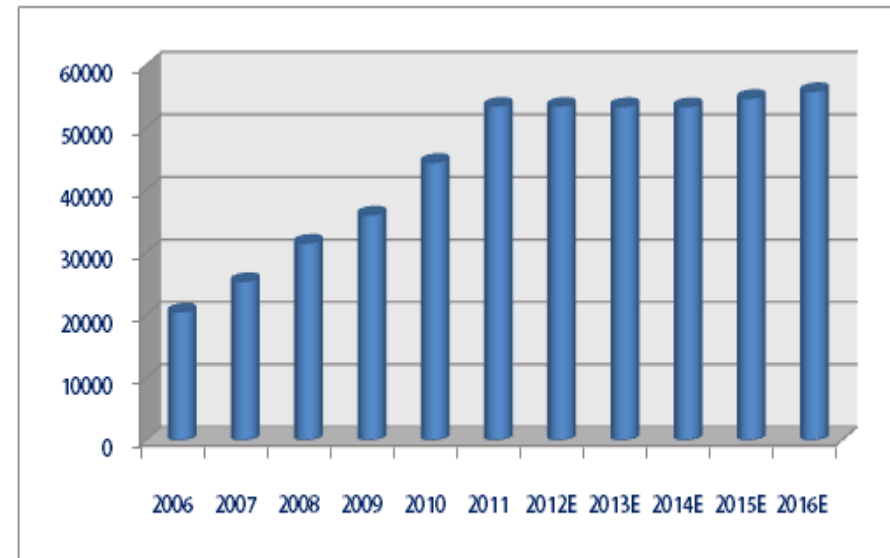
Abstract

In recent years, the global market size of bi-metal band saw blade has been increasing, but the growth rate has slowed down. In 2011, the global market size of bi-metal band saw blade was approximately USD1.863 billion, an increase of 7.01% year on year (the growth rate was 8.07% in 2010). Currently, as the bi-metal band saw blade market in developed countries has gradually matured and been stable, the growth in demand mainly comes from emerging economies like China and India.

Affected by domestic macro-economic slowdown as well as export market downturn, China's sales volume of bi-metal band saw blade approximated 53.5 million meters in 2012, equivalent to that in 2011. With the slow recovery of the export market and the rapid development of China's automotive, aerospace, aviation, military, IT and other emerging industries, the sales volume is expected to reach 55.85 million meters in 2016.

Global and China Bi-metal Band Saw Blade Industry Report, 2013 analyzes the development status of global and China bi-metal band saw blade market, and introduces major production companies in the industry.

China's Sales Volume of Bi-metal Band Saw Blade, 2006-2016
(Unit: km)



Source: Saw Machine Builders' Sub-Association of China Machine Tool & Tool Builders' Association
ResearchInChina Global and China Bi-Metal Band Saw Blade Industry Report, 2013

In 2013, the world's leading bi-metal band saw blade manufacturers continue to introduce new products. In January 2013, Starrett released Primalloy band saw blade in the Chinese market; in April 2013, LENOX introduced Contestor XL bi-metal band saw blade, which has a longer service life in cutting large-size intractable metallic materials.

While constantly releasing new products, major foreign companies are expanding operations in China. In March, 2013, AMADA opened a facility in Qingpu District of Shanghai, which will serve as the hub for its China business.

Bichamp Cutting Technology (Hunan) Co., Ltd., a Chinese local enterprise, has a bi-metal band saw blade production capacity of 12,500 km, ranking the first in China. In 2012, Bichamp achieved revenue and net income of RMB 250 million and RMB 49.7 million, down 3.48% and 25.54% year on year respectively.

Preface

1. Overview of Bi-Metal Band Saw Blade

- 1.1 Definition
- 1.2 Upstream and Downstream
- 1.3 Industry Features
- 1.4 Entry Barriers

2. Global Bi-Metal Band Saw Blade Industry

- 2.1 Development History
- 2.2 Market Size
- 2.3 Competition Pattern

3. Chinese Bi-Metal Band Saw Blade Industry

- 3.1 Policy
- 3.2 Development History
- 3.3 Sales Volume
- 3.4 Competition Pattern
 - 3.4.1 Regional Competition
 - 3.4.2 Competition between Local Brands and Foreign Brands
 - 3.4.3 Competition among Chinese Local Brands
- 3.5 Problems

4. Chinese Saw Machine Industry

- 4.1 Definition and Classification
- 4.2 Operation
- 4.3 Output
- 4.4 Export

4.5 Development Trend

5. Key Companies Worldwide

- 5.1 DoALL Company
 - 5.1.1 Profile
 - 5.1.2 Development Course
 - 5.1.3 Products
 - 5.1.4 Be in Top 10 Service Center Equipment Brands Lists for 2012
- 5.2 Lenox Tools
 - 5.2.1 Profile
 - 5.2.2 Products
 - 5.2.3 Dynamics
- 5.3 Starrett
 - 5.3.1 Profile
 - 5.3.2 Products
 - 5.3.3 Operation
 - 5.3.4 Development in China
- 5.4 Amada
- 5.5 B AHCO
- 5.6 WIKUS
- 5.7 EBERLE
- 5.8 RONTGEN

6. Key Companies of Bi-Metal Band Saw Blades in China

- 6.2 Benxi Tool (Group) Limited Liability Company
- 6.3 Hunan Techamp Saw & Manufacture Co., Ltd.
- 6.4 Benxi Bi-Metal Saw Co., Ltd.
- 6.5 Dalian Bi-Metal S&T Co., Ltd.
- 6.6 Dalian Special Steel Product Co., Ltd.

7. Key Companies of Saw Machine in China

- 7.1 Zhejiang Julihuang Sawing Machine Group Co., Ltd.
- 7.2 WinFox Machinery Inc.
- 7.3 Zhejiang Weiye Sawing Machine Co., Ltd.
- 7.4 Zhejiang Chendiao Machinery Co., Ltd.
- 7.5 Zhejiang Aolinf Machine Co., Ltd.
- 7.6 Zhejiang Hujin Sawing Machine Co., Ltd.
- 7.7 Zhejiang Hengyu Sawing Machine Co., Ltd.

8. China Bi-Metal Band Saw Blades Industry Forecast

- 8.1 Macro-economy Outlook
- 8.2 Output Forecast of Saw Machine
- 8.3 Sales Volume Forecast of Bi-Metal Band Saw Blades

- Comparison among Three Metal Cutting Modes
- Upstream and Downstream of Bi-Metal Band Saw Blade Industry
- Development History of Global Bi-Metal Band Saw Blade Industry
- Global Market Size of Bi-Metal Band Saw Blade, 2006-2013E
- Global Bi-Metal Band Saw Blade Manufacturers
- Chinese Policies on Bi-Metal Band Saw Blade Industry, 2005-2012
- Development History of Chinese Bi-Metal Band Saw Blade Industry
- Sales Volume of Bi-Metal Band Saw Blades in China, 2006-2012
- Sales Volume of Bi-Metal Band Saw Blades for Metal Cutting in China, 2006-2012
- Market Share of Local Brands of Bi-Metal Band Saw Blade in China, 1985-2015
- Capacity of Chinese Bi-Metal Band Saw Blade Manufacturers
- Classification of Saw Machine
- Performance Indicators of Saw Machine Industry in China, 2009-2012
- Output of Metal Saw Machine in China, 2009-2012
- Export of Saw Machine in China, 2008-2011
- Development Course of DoALL Company
- Bi-Metal Band Saw Blades of DoALL
- Bi-Metal Band Saw Blades of Lenox Tools
- Major Production Bases of Starrett Worldwide
- Bi-Metal Band Saw Blades of Starrett
- Operating Performance of Starret, 2007FY-2013FY
- Regulation of Primalloy Band Saw Blade of Starrett
- Introduction of Amada
- Business Distribution of Amada
- Development Course of Amada

- Bi-Metal Band Saw Blades of Amada
- Operating Performance of AMADA, 2010FY-2013FY
- Revenue Structure of AMADA, Q1 2013FY
- Net Sales and Operating Margin of Amada in Asia and Others, FY2011-FY2013
- Business Distribution of AMADA in China
- Development Course of Amada in China
- Shanghai Facility of Amada
- Development Course of BAHCO
- Bi-Metal Band Saw Blade of BAHCO
- Business Distribution of WIKUS Worldwide
- Development Course of WIKUS
- Bi-Metal Band Saw Blade Products of WIKUS
- Business Distribution of EBERLE Worldwide
- Development Course of EBERLE
- Bi-Metal Band Saw Blades of EBERLE
- Operating Performance of Greiffenberger Group, Jan.-May, 2013
- Operating Performance of Greiffenberger Group, 2006-2012
- Bi-Metal Band Saw Blades of RONTGEN
- Bi-Metal Band Saw Blades of Bichamp Cutting Technology (Hunan) Co., Ltd.
- Capacity, Output and Sales Volume of Bi-Metal Band Saw Blade of Bichamp Cutting Technology (Hunan) Co., Ltd., 2009-2011
- Average Sales Price of Main Products of Bichamp Cutting Technology (Hunan) Co., Ltd., 2009-2011
- Revenue and Net Income of Bichamp Cutting Technology (Hunan) Co., Ltd., 2009-2011
- Operating Performance of Bichamp Cutting Technology (Hunan) Co., Ltd., 2012
- Revenue Breakdown of Bichamp Cutting Technology (Hunan) Co., Ltd. by Product, 2009-2011
- Revenue Structure of Bichamp Cutting Technology (Hunan) Co., Ltd. by Region, 2009-2011

- R&D Costs and % of Total Revenue of Bichamp Cutting Technology (Hunan) Co., Ltd., 2008-2011
- Tire Mold Projects Invested with Raised Funds of Bichamp Cutting Technology (Hunan) Co., Ltd.
- Bichamp Cutting Technology (Hunan) Co., Ltd.'s Revenue from Top 10 Clients and % of Total Revenue, 2011
- Bichamp Cutting Technology (Hunan) Co., Ltd. 's Procurement from Top 5 Suppliers and % of Total Procurement, 2009-2011
- Comprehensive Gross Margin and Gross Margin of Bi-Metal Band Saw Blade of Bichamp Cutting Technology (Hunan) Co., Ltd., 2009-2011
- Export Volume of Bi-Metal Band Saw Blade of Bichamp Cutting Technology (Hunan) Co., Ltd., 2006-2011
- Export Revenue and % of Revenue of Bichamp Cutting Technology (Hunan) Co., Ltd. by Country, 2010-2011
- Bi-Metal Band Saw Blades of Benxi Tool (Group) Limited Liability Company
- Bi-Metal Band Saw Blade Capacity of Benxi Tool (Group) Limited Liability Company, 2010-2015
- Bi-Metal Band Saw Blades of Dalian Bi-Metal S&T Co., Ltd.
- Operation of Dalian Special Steel Product Co., Ltd.
- Regulation of Bi-Metal Band Saw Blades of Dalian Special Steel Product Co., Ltd.
- Marketing Network of Zhejiang Julihuang Sawing Machine Group Co., Ltd.
- Band Saw Machine Products of Zhejiang Julihuang Sawing Machine Group Co., Ltd.
- Band Saw Machine Products of WinFox Machinery Inc.
- Marketing Network of Zhejiang Weiye Sawing Machine Co., Ltd.
- Band Saw Machine Products of Zhejiang Weiye Sawing Machine Co., Ltd.
- Band Saw Machine Products of Zhejiang Chendiao Machinery Co., Ltd.
- Marketing Network of Zhejiang Chendiao Machinery Co., Ltd.
- Band Saw Machine Products of Zhejiang Aolinfafa Machine Co., Ltd.
- Marketing Network of Zhejiang Hengyu Sawing Machine Co., Ltd.
- GDP Growth Rate in China, 1999-2013
- Output of Saw Machine in China, 2013E-2016E
- Sales Volume of Bi-Metal Band Saw Blades in China, 2013E-2016E
- Sales Volume of Bi-Metal Band Saw Blades for Metal Cutting in China, 2013E-2016E

You can place your order in the following alternative ways:

1. Order online at www.researchinchina.com
2. Fax order sheet to us at fax number: +86 10 82601570
3. Email your order to: report@researchinchina.com
4. Phone us at +86 10 82600828/ 82601561

Party A:			
Name:			
Address:			
Contact Person:		Tel	
E-mail:		Fax	

Party B:			
Name:	Beijing Waterwood Technologies Co., Ltd (ResearchInChina)		
Address:	Room 502, Block 3, Tower C, Changyuan Tiandi Building, No. 18, Suzhou Street, Haidian District, Beijing, China 100080		
Contact Person:	Liao Yan	Phone:	86-10-82600828
E-mail:	report@researchinchina.com	Fax:	86-10-82601570
Bank details:	Beneficial Name: Beijing Waterwood Technologies Co., Ltd Bank Name: Bank of Communications, Beijing Branch Bank Address: NO.1 jinxiyuan shijicheng, Landianchang, Haidian District, Beijing Bank Account No #: 110060668012015061217 Routing No #: 332906 Bank SWIFT Code: COMMCNSHBJG		

Title	Format	Cost
<i>Total</i>		

Choose type of format

- PDF (Single user license)1,900 USD
- Hard copy 2,000 USD
- PDF (Enterprisewide license)..... 3,000 USD

※ Reports will be dispatched immediately once full payment has been received.
Payment may be made by wire transfer or credit card via PayPal.

About ResearchInChina

ResearchInChina (www.researchinchina.com) is a leading independent provider of China business intelligence. Our research is designed to meet the diverse planning and information needs of businesses, institutions, and professional investors worldwide. Our services are used in a variety of ways, including strategic planning, product and sales forecasting, risk and sensitivity management, and as investment research.

Our Major Activities

- *Multi-users market reports*
- *Database-RICDB*
- *Custom Research*
- *Company Search*

RICDB (<http://www.researchinchina.com/data/database.html>), is a visible financial data base presented by map and graph covering global and China macroeconomic data, industry data, and company data. It has included nearly 500,000 indices (based on time series), and is continuing to update and increase. The most significant feature of this base is that the vast majority of indices (about 400,000) can be displayed in map.

After purchase of our report, you will be automatically granted to enjoy 2 weeks trial service of RICDB for free.

After trial, you can decide to become our formal member or not. We will try our best to meet your demand. For more information, please find at www.researchinchina.com

For any problems, please contact our service team at: