

Global and China Hydraulic Industry Report, 2012-2015

Aug. 2013



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STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- ◆ To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- ◆ To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- ◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- ◆ To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications.

Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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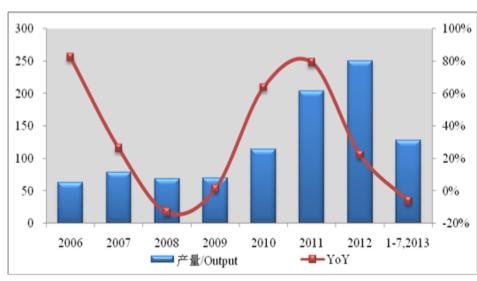
Abstract

Affected by the sluggish global economy and Chinese construction machinery market, the market value of the global hydraulic industry reached USD32.7 billion in 2012, showing a year-on-year decline. China still lags behind the United States to take the world's second place.

In 2010-2011, China's hydraulic parts output witnessed the explosive year-on-year growth rate of more than 60% due to the large-scale investment. In 2012, the decreasing downstream demand led to a substantial slowdown in the growth of Chinese hydraulic components output which dropped to 250 million. 86.12% of China's hydraulic output was highly concentrated in Zhejiang, Jiangxi, Sichuan, Jiangsu and Anhui.

Currently, most Chinese hydraulic enterprises focus on the production of mid- and low-end hydraulic products with a low concentration degree, while high-end hydraulic parts are mainly imported. Therefore, key Chinese construction machinery enterprises and hydraulic manufacturers are planning R & D and production of high-end hydraulic products.

Output and YoY Growth Rate of Hydraulic Components in China, 2006-2013 (Unit: mln)



Source: National Bureau of Statistics of China;

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The report mainly studies market size, regional distribution, import, export and downstream industries of the global and China hydraulic industry. In addition, it analyzes the operation of seven world-renowned hydraulic manufacturers and 15 Chinese enterprises in depth.

As a major Chinese hydraulic manufacturing and R & D enterprise, Hengli Highpressure Oil Cylinder has accelerated the adjustment of the product structure and the overseas expansion in recent years. In 2013, the company's 25,000 t / a high precision hydraulic casting project went into operation; meanwhile, it plans to establish Changzhou Lixin, and build production bases of hydraulic valves and pumps by stages. In addition to signing continuous supply agreements with Caterpillar, Japan's Kobe Steel and other clients, the company intends to set up a wholly-owned subsidiary in Japan.

Zhongchuan Hydraulic is involved in the high-end hydraulic parts market. With the total investment of RMB2.6 billion, the company plans to realize the 600,000 sets / a high-end hydraulic products project by stages, in which Phase I was put into operation in October 2011. The company's "AP4V0112TVN hydraulic axial piston pumps, AP4V0112TE hydraulic axial piston pumps, MA170W rotary motors, VM28PF main valves" and other high-end hydraulic products were authenticated by the state in August 2012 and will be produced in large scale gradually.

Avic Liyuan Hydraulic put its new and expansion projects into operation in 2012, so that its product capacity has increased significantly. Meanwhile, the company has launched a small batch of vertebral plunger products, closed hydraulic pumps and other high-end products; the joint venture Lirui Hydraulic has completed the construction of high-pressure piston pump / motor production lines which have been put into operation now.

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3.1.4 R & D

3.1.5 Development in China

3.1.6 Bosch Rexroth (Changzhou) Co., Ltd.

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Table of contents

4 Major Chinese Hydraulic Enterprises4.1 Hengli Highpressure Oil Cylinder (601100)

4.2 Shandong Taifeng Hydraulic Co., Ltd.4.3 Yuci Hydraulics Group Corporation

4.1.1 Profile 4.1.2 Operation

4.1.7 Clients

4.1.3 Revenue Structure 4.1.4 Gross Margin

4.1.5 Output and Sales Volume 4.1.6 R & D and Investment

4.1.8 Development Prospect

1 Overview of Hydraulic Industry	3.2 Eaton
1.1 Related Concept	3.2.1 Profile
1.2 Industry Policy	3.2.2 Operation
	3.2.3 Revenue Structure
2 Development of Hydraulic Industry	3.2.4 Corporate Acquisition
2.1 Global	3.2.5 Hydraulic Business
2.1.1 Market Size	3.2.6 Hydraulic Business in China
2.1.2 Regional Structure	3.3 Parker Hannifin
2.2 China	3.4 Kawasaki Precision Machinery Ltd./KPM
2.2.1 Output	3.5 KYB
2.2.2 Geographical Distribution	3.5.1 Profile
2.2.3 Market Size	3.5.2 Operation
2.3 Import and Export	3.5.3 Revenue Structure
2.4 Competition	3.5.4 R & D
2.4.1 Major Global Enterprises	3.5.5 Hydraulic Components Business
2.4.2 Competition Characteristics of Chinese Market	පි.5.6 Business in China
2.5 Downstream	3.5.7 KYB Industrial Machinery (Zhenjiang) Ltd.
2.5.1 Downstream Industry	3.6 YUKEN
2.5.2 Investment of Main Engine Enterprises	3.7 Nabtesco
	3.7.1 Profile
3 Major Foreign-funded Enterprises	3.7.2 Operation
3.1 Bosch-Rexroth	3.7.3 Revenue Structure
3.1.1 Profile	3.7.4 Aviation and Hydraulic Machinery Business
3.1.2 Operation	3.7.5 Business in China
3.1.3 Revenue Structure	3.7.6 Shanghai Nabtesco Hydraulic Co., Ltd.

4.4 Taiyuan Heavy Machinery Group Yuci Hydraulics Company Limited
4.5 Avic Liyuan Hydraulic Co., Ltd.
4.6 Sunbun Hydraulic
4.7 Zhejiang Stronger Hydraulic Co., Ltd.
4.8 Shandong Zhongchuan Hydraulic Co., Ltd.
4.9 Beijing Huade Hydraulic Industrial Group Co., Ltd.
4.10 Haimen Hydraulic Component Plant Co., Ltd.
4.11 Sichuan Changjiang Hydraulic Parts Co., Ltd.
4.12 Xuzhou Hydraulic Component Factory Co., Ltd.
4.13 Ningbo Wide Sky SKS Hydraulic Co., Ltd.
4.14 Shandong Longyuan Hydraulic Technology Co., Ltd
4.15 Jiangsu Guorui Hydraulic Pressure Machine Co., Lt

3.7.7 Jiangsu Nabtesco Hydraulic Co., Ltd.

Selected Charts

- Structure of Hydraulic System
- Relevant Policies in China Hydraulic Industry
- Market Scale of Global Hydraulic Industry, 2000-2013E
- Sales Structure of Global Hydraulic Industry (by Country / Region), 2011
- Output and YoY Growth Rate of Hydraulic Components in China, 2006-2013
- Output Structure of Hydraulic Components in China by Region, 2012
- Output Value of China Hydraulic Industry, 2006-2015E
- Sales Structure of Hydraulic System Products in China
- Import and Export Value of Hydraulic Components in China, 2005-2012
- Key Hydraulic Enterprises and Their Sales in the World, 2012
- Application Structure of Hydraulic Components in China
- Sales of China Engineering Machinery Industry, 2005-2015E
- Investment of Chinese Engineering Machinery Main Engine Enterprises in Hydraulic Industry, 2008-2012
- Revenue and YoY Growth Rate of Bosch-Rexroth, 2004-2012
- Revenue Breakdown and Percentage of Bosch-Rexroth (by Region), 2011-2012
- R&D Costs and % of Total Revenue of Bosch-Rexroth, 2004-2012
- Net Revenue and Net Income of Eaton, 2007-2013
- Revenue Breakdown and Percentage of Eaton (by Business), 2010-2012
- Revenue Breakdown and Percentage of Eaton (by Region), 2009-2012
- Enterprises Acquired by Eaton, 2012
- Revenue and Operating Profit of Eaton's Hydraulic Business, 2009-2013
- Plant Distribution of Parker Hannifin (by Region / Business)
- Net Revenue and Net Income of Parker Hannifin, FY2007-FY2013
- Revenue Breakdown and Percentage of Parker Hannifin (by Business), FY2010-FY2013

Selected Charts

- Revenue of Parker Hannifin (by Region), FY2010-FY2012
- Global Production Bases of Kawasaki Precision Machinery
- Revenue and Operating Profit of Kawasaki Precision Machinery, FY2010-FY2012
- Net Revenue and Net Income of KYB, FY2004-FY2013
- Revenue (by Business) of KYB, FY2010-FY2012
- Net Revenue and Percentage of KYB (by Region), FY2010-FY2011
- R&D Costs and % of Total Revenue of KYB, FY2006-FY2012
- Main Hydraulic Component Products of KYB, 2013
- Revenue and Operating Profit of KYB's Hydraulic Components Business, FY2009-FY2012
- External Net Sales Percentage of KYB's Hydraulic Components Business (by Purpose), FY2012
- Net Revenue and Percentage of KYB's Industrial Hydraulic Components (by Product), FY2010-FY2011
- New Hydraulic Subsidiaries of KYB, 2013
- New and Ongoing Hydraulic Components Projects of KYB, FY2012-FY2013
- Wholly-owned Subsidiaries of KYB in China, 2013
- Net Revenue and Operating Profit of KYB Industrial Machinery (Zhenjiang), FY2010-FY2012
- Cylinder Output of KYB Industrial Machinery (Zhenjiang), FY2011-FY2013
- Revenue and Net Income of Japan Yuken, FY2010-FY2013Q1
- Subsidiaries of Japan Yuken in China
- Revenue and Net Income of Nabtesco, FY2008-FY2013
- Revenue and Operating Profit of Nabtesco (by Product), FY2008-FY2013
- Net Revenue and Percentage of Nabtesco (by Region), FY2008-FY2013Q1
- Main Products and Major Clients of Nabtesco's Aviation and Hydraulic Machinery Business, 2013
- Revenue Percentage of Nabtesco's Aviation and Hydraulic Machinery Business (by Product), FY2011-FY2012
- Nabtesco's Market Share in Excavator Hydraulic Products, 2011
- Net Revenue and Percentage of Nabtesco in China, FY2010-FY2012

Selected Charts

- Shareholding Structure of Shanghai Nabtesco Hydraulic
- Revenue and Net Income of Hengli Highpressure Oil Cylinder, 2008-2013
- Revenue of Hengli Highpressure Oil Cylinder (by Product), 2008-2012
- Revenue of Hengli Highpressure Oil Cylinder (by Region), 2008-2012
- Gross Margin of Hengli Highpressure Oil Cylinder (by Product), 2008-2012
- Capacity of Hengli Highpressure Oil Cylinder (by Product), 2008-2013E
- Output and Sales Volume of Hengli Highpressure Oil Cylinder (by Product), 2008-2012
- R&D Costs and % of Total Revenue of Hengli Highpressure Oil Cylinder, 2008-2012
- Name list and Revenue Contribution of Top 5 Clients of Hengli Highpressure Oil Cylinder, 2011-2012
- Revenue and Net Income of Hengli Highpressure Oil Cylinder, 2011-2015E
- Revenue and Net Income of Shandong Taifeng Hydraulic, 2009-2011
- Revenue of Shandong Taifeng Hydraulic (by Product), 2009-2011
- Cartridge Valve Sales Volume and Average Unit Price of Shandong Taifeng Hydraulic, 2009-2011
- Gross Margin of Shandong Taifeng Hydraulic (by Product), 2009-2011
- Member Companies of Yuci Hydraulics Group Corporation
- Industrial Structure and Production Bases of Avic Liyuan Hydraulic
- Sales and Net Income of Avic Liyuan Hydraulic, 2009-2012
- Development Course of Sunbun Hydraulic
- Operating Revenue and Net Income of Beijing Huade Hydraulic, 2010-2012
- Hydraulic Components Output of Beijing Huade Hydraulic, 2009-2012
- Revenue and Net Income of Xuzhou Hydraulic Component Factory, 2007-2012

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