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The Vertical Portal for China Business Intelligence

STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- ◆ To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- ◆ To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- ◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- ◆ To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications.

Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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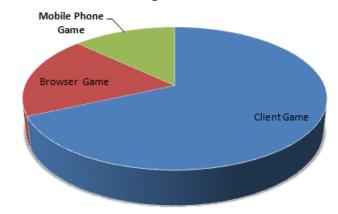
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Abstract

As the widespread popularity of intelligent terminals as well as the improving acceptance of the pay-to-play, China mobile phone game market has seen skyrocketing development since Q4,2012. In H1 2013, China mobile phone game industry experienced blowout growth with the market scale bagging RMB5.013 billion, up 66.1% month-on-month or up 135.3% year-on-year, equivalent to the market scale throughout 2012 and with the proportion in the internet gaming market making up 13.03%.

China Internet Gaming Market Structure, H1 2013



Source: ResearchInChina China Mobile Phone Game Industry Report, 2013-2016

The boom of China mobile phone game market attracts hefty capital inflow. From 2012 to August, 2013, a wave of mergers and acquisitions was triggered in China mobile phone game industry.

Since 2013, the M&A deals in China mobile phone game market have become more frequent. Between early July to late August of this year, there were 9 M&A deals which fell into three patterns: M&As in the industry; listed companies beyond the industry taking over mobile phone game development companies; and internet tycoons tapping in the mobile phone game industry.

On Feb.6, 2013, Ourpalm planned to take over 100% stake of Dovo Technology Inc. at a price of RMB810 million. After the deal, the former will be supplemented with competitive edge in the R&D, release and operation of browser game from the latter. Games independently developed by Dovo Technology Inc. included Business Tycoon Online and other well-known browser games. As of late 2012, Dovo Technology Inc. had 6 games with the top-up income exceeding RMB50 million and three ones with the top-up income over RMB100 million.

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On Aug.21, 2013, Phoenix Publishing & Media announced to pour RMB310 million for the takeover of Muhenet's 64% stake. In Jan.-May, 2013, Muhenet realized the revenue of RMB69.33 million, exceeding that in 2012 all year round, with the net income soaring to RMB23.89 million, equivalent to 3.4 times of that in 2012 all year round. In late Oct.2012, Muhenet's The Magic Card Fantasy was launched and made a success. Afterwards, this game hit the market in South Korea and Japan, with the monthly revenue bagging RMB15 million.

The report falls into eight chapters, highlighting the development of China mobile phone game industry.

- --structure, mobile phone game classification, and industrial chain of China gaming industry;
- --development environment of China mobile phone game industry, including the development of mobile internet market and smartphone market as well as related policies, laws and regulations of mobile phone game industry;
- -- analysis on Chinese mobile phone subscribers' attributes and their use behaviors;
- --development history, market scale, users' scale and development features of mobile phone games in China;
- --China mobile phone game development market, distribution market and channel market development;
- --14 key developers in China mobile phone game industry, including development history, operation, mobile phone game business, competition edge, development planning, etc.
- --7 key issuers in China mobile phone game industry, including development history, operation, mobile phone game business, competition edge, development planning, etc.
- --8 key channel distributors in China mobile phone game industry, including development history, operation, mobile phone game business, competition edge, development planning, etc.
- -- Development tendency and market scale outlook of China mobile phone game industry;

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3.2.5 Payment

The Vertical Portal for China Business Intelligence

Table of contents

1.Overview of Mobile Phone Game Industry 1.1 Game Industry Overview 1.1.1 Definition and Classification 1.1.2 Industry Structure 1.2 Definition and Classification of Mobile Phone Game		6.4 Good Game 6.5 Playcrab 6.6 Digital Cloud 6.7 Linekong 6.7.1 Profie 6.7.2 Mobile Phone Game Business
1.3 Industrial Chain of Mobile Phone Game	5. Industrial Chain Analysis of Mobile Phone Game in China 5.1 Research & Development	6.8 Wistone 6.8.1 Profie
2. Development Environment of China Mobile Phone Game Industry 2.1 Mobile Internet	5.1 Research & Development5.2 Distribution5.3 Channel/Platform	6.8.2 Development Course6.8.3 Mobile Phone Game Business6.9 Muhenet6.0.1 Profits
2.1.1 Netizen Scale of Mobile Phone2.1.2 3G Users Scale2.2 Smart Phone2.2.1 Users Scale2.2.2 Sales Volume2.3 Related Policy and Regulation	 6. Key Developers in China Mobile Phone Game Industry 6.1 Tencent Games 6.1.1 Profie 6.1.2 Development Course 6.1.3 Operation 	 6.9.1 Profie 6.9.2 Phoenix Publishing & Media Purchases 64% Shares of Muhenet 6.9.3 Operation 6.10 PinIdea 6.11 More Fun 6.11.1 Profie
3. Survey Analysis of Mobile Phone Game Users in China 3.1 Users Properties 3.2 Users Behaviors 3.2.1 Network Type 3.2.2 Location and Circumstance 3.2.3 Game Time 3.2.4 Payment Habit	 6.1.4 Mobile Phone Game Business 6.1.5 Strategic Plan 6.1.6 Competitive Advantages 6.2 Yinhan 6.2.1 Profie 6.2.2 Development Course 6.2.3 Huayi Bros. Purchases 50.88% Shares of Yinhan 6.2.4 Operation 	6.11.2 Development Course 6.11.3 Mobile Phone Game Business 6.11.4 Operation Mode of Mobile Phone Game 6.11.5 Zhongqingbao Interaction Network Purchases 51% Shares of More Fun 6.11.6 Operation 6.11.7 Revenue Structure 6.11.8 Development Plan
_ 		

6.3 Locojoy

Research nChina

7.1.3 Operation

7.1.4 Revenue Structure

The Vertical Portal for China Business Intelligence

Table of contents

9.1 Industry Development Trend

9.2 Market Size Forecast

		Table of Contents
6.12 Ourpalm	7.4.5 Mahila Dhana Cama Businesa	7.7 Derfoot World
6.12.1 Profie	7.1.5 Mobile Phone Game Business	7.7 Perfect World
6.12.2 Development Course	7.1.6 Suppliers and Clients	7.7.1 Profie
6.12.3 Mobile Phone Game Business	7.1.7 R&D Costs and Projects	7.7.2 Development Course
6.12.4 Operation	7.1.8 Performance Forecast	7.7.3 Operation
6.12.5 Revenue Structure	7.2 Chukong Technologies	7.7.4 Mobile Phone Game Business
6.12.6 Gross Margin	7.2.1 Profie	2 16 a Blatfarma in Oliva Malilla Blassa Oassa
6.12.7 Ourpalm Purchases 100 Shares of	7.2.2 Development Course	8. Key Platforms in China Mobile Phone Game Industry
Dove Technology	7.2.3 Mobile Phone Game Business	8.1 g.10086.cn
6.12.8 Performance Forecast	7.2.4 Strategy	8.1.1 Profie
6.13 EGLS	7.3 Feiliu Jutian Technology	8.1.2 Dynamics
6.13.1 Profie	7.3.1 Profie	8.2 Play.cn
6.13.2 Mobile Phone Game Business	7.3.2 Mobile Phone Game Business	8.2.1 Profie
6.14 Magic Universe	7.3.3 Operation	8.2.2 Development Course
6.14.1 Profie	7.3.4 Dynamics	8.2.3 Operation
6.14.2 Mobile Phone Game Business	7.4 GFan	8.3 9game.cn
6.14.3 Tangel Publishing Purchases	7.4.1 Profie	8.3.1 Profie
100% Shares of Magic Universe	7.4.2 Mobile Phone Game Business	
6.14.4 Operation	7.4.3 Development Plan	8.3.2 9game.cn Obtains Strategic Investment from Alibab
6.14.5 Clients	7.5 iDreamsky Technology	8.3.3 Strategy
0.14.3 Olicina	7.5.1 Profie	8.4 sj.91.com
7. Key Distributers in China Mobile	7.5.2 Development Course	8.5 360.cn
Phone Game Industry	7.5.3 Mobile Phone Game Business	8.6 d.cn
7.1 Bewinner Communications	7.6 CMGE China	8.7 g.zj165.com
7.1.1 Profie	7.6.1 Profie	8.8 appchina.com
7.1.1 Profile 7.1.2 Development Course	7.6.2 Development Course	
7.1.2 Development Course	7.6.3 Operation	9. China Mobile Phone Game Industry Forecast

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7.6.4 Competitive Advantages

7.6.5 Development Plan

- Classification of Game Industry
- Market Size of Internet Game in China, 2011-2013
- Classification of Mobile Phone Game
- Market Shares of Mobile Phone Game in China, 2012
- Industrial Chain of Mobile Phone Game
- Number of Mobile Phone Netizens and Its % of Total Netizens in China, 2009-2013
- Internet Equipment Use for New Netizens in China, 2013H1
- Number of 3G Users in China, 2011-2014E
- Number of Smart Phone Users and Its YoY Change in China, 2012-2013
- Smart Phone Sales in China, 2010-2013
- Policies and Regulations on Mobile Phone Game in China, 2004-2013
- Sex Structure of Mobile Phone Game Users in China, 2012
- Age Structure of Mobile Phone Game Users in China, 2012
- Education Structure of Mobile Phone Game Users in China, 2012
- Income Structure of Mobile Phone Game Users in China, 2012
- Ocupation Structure of Mobile Phone Game Users in China, 2012
- Urban-Rural Structure of Mobile Phone Game Users in China, 2012
- Structure of Mobile Phone Game Users (by Network Types) in China, 2012
- Structure of Mobile Phone Game Users (by Locations) in China, 2012
- Structure of Mobile Phone Game Users (by Circumstances) in China, 2012
- Structure of Mobile Phone Game Users (by Game Time) in China, 2012
- Structure of Mobile Phone Game Users (by Payment Habits) in China, 2012
- Structure of Mobile Phone Game Users (by Payment Amounts) in China, 2012
- Development Course of Mobile Phone Game in China
- Market Size of Mobile Phone Game in China, 2010-2013

- Market Size of Mobile Online Game in China, 2011-2013
- Key Mobile Online Games in China, 2013H1
- Top 15 Android Single-Player Games in China Mobile Phone Game Market, H1 2013
- Number of Users of Mobile Phone Game in China, 2012-2013
- Purchase Cases in China Mobile Phone Game Industry, 2012-2013
- Market Shares of Mobile Online Game Developers in China (by Revenue), 2013H1
- Major Development Engines of Android Games
- Market Shares of Mobile Online Game Distributers in China (by Revenue), 2013H1
- Market Shares of Mobile Online Game Distributers in China (by Users Scale), 2013H1
- Profit Sharing Proportion in Industrial Chain of Mobile Phone Game in China
- Market Shares of Android Game Platforms in China (by Revenue), 2013Q1
- Numbers of Games and Online Games in Mobile Game Platforms in China, 2013Q1
- Development Course of Tencent Game
- Revenue Breakdown of Tencent Game (by Business), 2013H1
- Mobile Online Games Developed by Tencent Game
- Mobile Phones Games of Yinhan
- Development Course of Yinhan
- Revenue and Net Income of Yinhan, 2011-2013
- Mobile Phone Games of Locojoy
- Cooperating Partners of Locojoy
- "World OL" of Good Game
- "Big Head' of Playcrab
- "Dragon Force" of Digital Cloud
- "The Legend of King" of Linekong
- Development Course of Wistone

- Revenue of "War 2 Victory" of Wistone, 2009-2013
- Mobile Phone Games of Wistone
- Main Operating Indiators of Muhenet, 2012-2013
- Introduction of PinIdea
- "Shenxiandao" of PinIdea
- Major Partners of More Fun
- Development Course of More Fun
- Major Mobile Phone Games of More Fun
- Operation of Major Mobile Phone Games of More Fun by June 2013
- Equity Structure of More Fun
- Assets and Liabilities of More Fun, 2012-2013
- Revenue and Net Income of More Fun, 2012-2013
- Revenue Breakdown of More Fun (by Mobile Phone Games), 2012-2013
- Revenue Breakdown of More Fun (by Marketing Channels), 2012-2013
- · Release Plan for Mobile Phone Games of More Fun
- Major Partners of Ourpalm
- Development Course of Ourpalm
- Mobile Phone Games of Ourpalm
- Game Portals and Channels of Ourpalm
- Revenue and Net Income of Ourpalm, 2010-2013
- Revenue Breakdown of Ourpalm (by Business), 2011-2013
- Revenue Breakdown of Ourpalm (by Regions), 2011-2013
- Gross Margin of Ourpalm, 2013H1
- Revenue and Net Income of Ourpalm, 2013E-2016E
- Partners of EGLS

- Mobile Phone Games of EGLS
- Major Mobile Phone Games of Magic Universe
- Revenue Breakdown of Magic Universe (by Mobile Phone Games), 2011-2013
- Assets and Liabilities of Magic Universe, 2011-2013
- Revenue and Net Income of Magic Universe, 2011-2013
- Magic Universe's Revenue from Top 5 Clients and % of Total Revenue, 2013H1
- Development Course of Bewinner Communications
- Revenue and Net Income of Bewinner Communications, 2009-2013
- Gross Margin of Bewinner Communications (by Business), 2012
- Revenue Structure of Bewinner Communications (by Businesses), 2011-2012
- Revenue Structure of Bewinner Communications (by Regions), 2009-2012
- Revenue of Mobile Phone Games and Its YoY Change of Bewinner Communications, 2008-2012
- Major Mobile Phone Games of Gamecomb of Bewinner Communications
- Bewinner Communications's Procurement from Top 5 Suppliers and % of Total Procurement, 2012
- Bewinner Communications's Revenue from Top 5 Clients and % of Total Revenue, 2012
- R&D Costs and % of Total Revenue of Bewinner Communications, 2009-2012
- Construction Progress of Mobile Internet Industrial Park of Bewinner Communications
- Revenue and Net Income of Bewinner Communications, 2013E-2016E
- Development Course of Chukong Technolohies
- Mobile Entertainment Communities of Feiliu Jutian Technology
- Major Mobile Phone Games of Feiliu Jutian Technology
- Operation of Feiliu Jutian Technology, 2012-2013
- Major Mobile Phone Games of GFan
- Development Course of iDreamsky Technology
- Major Mobile Phone Games of iDreamsky Technology

- Major Partners of CMGE China
- Development Course of CMGE China
- Development Course of CMGE China
- Revenue and Net Income of CMGE China, 2010-2013
- Revenue Breakdown of CMGE China (by Businesses), 2010-2013
- Operating Data of CMGE China, 2010-2012
- Development Course of Perfect World
- Revenue and Net Income of Perfect World, 2009-2013
- Revenue Structure of Perfect World (by Businesses), 2008-2012
- Revenue Structure of Perfect World (by Businesses), 2012-2013
- Parners of Play.cn
- Development Course of Play.cn
- Number of Registered Users and Game Downloads of Play.cn, 2010-2012
- Major Mobile Phone Games Introduced by Play.cn, 2012-2013
- Users' Payment of Play.cn
- Cooperationg Case of 9game.cn
- Operaing Data of sj.91.com
- Revenue of sj.91.com and Its % of Total Revenue of NetDragon Websoft Inc., 2010-2013
- Development Course of d.cn
- Parners of d.cn
- Market Size of Mobile Phone Game in China, 2013E-2016E
- Market Size of Mobile Online Game in China, 2013E-2016E

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