

Global and China CMOS Camera Module

Industry Report, 2013

Nov. 2013



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STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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Abstract

This report involves the followings:

- 1, Brief introduction to the CMOS camera module industry
- 2, CMOS camera module market research
- 3, Analysis on CMOS imager sensor vendors
- 4, Analysis on lens vendors
- 5, Analysis on CCM vendors

The growth rate of cell phone camera pixels slows down, or even declines in 2013. Apple's iPhone 5S still employs 8-megapixel, instead of 13-megapixel adopted by other top cell phone vendors. In addition, several Chinese star models such as MEIZU's MX3 and BBK's Vivo X3 also have the respective resolution of 8-megapixel, indicating that the competition may shift from pixel value to pixel size. MX3 is equipped with Sony IMX179 Sensor and has the pixel size of 1.4 μ m; Vivo X3 is installed with Samsung 3H7 Image Sensor and has the same pixel size as MX3.

HTC ONE utilizes ST's VD6869 sensor chip with the pixel size of $2.0\mu m$ which was called as Ultral Pixel. Unless a 13-megapixel sensor with a greater pixel size is launched, Apple may also adhere to 8-megapixel.

Revenue of the World's Leading CMOS Camera Module Vendors, 2010-2013 (Unit: US\$M)

	2010	2011	2012	2013E
FOXCONN	898	1028	886	720
SEMCO	580	737	1448	2078
SHARP	660	786	790	610
LG-INNOTEK	508	1098	1475	2316
VISTA POINT	208	188	210	220
LITEON	278	413	776	780
BYD	160	170	238	274
TRULY	98	108	151	250
CHICONY	366	425	473	480
PRIMAX	198	276	368	350
TOSHIBA	502	478	460	410
STMICRO	597	615	460	408
Patron	90	194	560	745
SAMSUNG Fiberoptic	310	320	362	360
Sunny	158	186	380	660
КМОТ	160	140	267	10
Cowell	70	123	310	550
CAMMSYS	124	167	233	323
Powerlogic	90	156	170	294
MCNEX	130	165	155	260
OTHERS	1528	1368	1390	980

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Subject to the insufficient capacity of cell phone optical image stabilizers (OIS), Samsung does not launch OIS-enabled phones in 2013, but it will make S5 model equipped with OIS in 2014. HTC (one), SONY (Xperia ZU), LG (G2 flagship) and Google (Nexus5) are all installed with OIS. Samsung's S5 to be launched in 2014 will greatly accelerate the popularity of OIS, and Samsung's OIS provider HYSONIC expects to see the growth rate of over 300% in its revenue in 2014.

The Tablet PC shipment has shown the signs of touching the ceiling, and its future growth will be sluggish.

Mid-size and luxury cars are sold well in China, which makes the automotive CCM market become the most potential market. For example, KIA's K9 uses five sets of CCM. The automotive CCM shipment totaled 24,946,000 sets in 2012 and will grow by 56.4% year on year to 39,008,000 sets in 2013. The shipment is expected to maintain rapid growth, reaching 59,632,000 sets with the increase of 52.9% in 2014. The automotive CCM market is dominated by Panasonic, Sony, Magna, Valeo, MCNEX, Gentex, Fujitsu, Continetal and Autoliv.

Without taking DSC into account, CMOS camera modules generate the output value of about USD13 billion in 2013, up 28.7% from 2012. The output value is expected to hit USD15.9 billion in 2014, representing a year-on-year increase of 22.3%, mainly because of the adding of higher pixels and more complex features such as OIS.

At the image sensor market, Omnivision, Samsung and Sony compete with each other fiercely. Sony firmly occupies the high-end market, especially the market of 13MP and bigger pixel size; Omnivision's revenue in FY2013 surged by 56.8% from the figure in FY2012 by virtue of low prices, but with profit sacrifice. Aptina transfers to less competitive non-handset markets, and sold all assets of Italy Avezzano Semiconductor Plant.

As for the lens field, Largan ranks first, far ahead of the second follower. Largan almost monopolizes the beyond-8-megapixel lens market. Its gross margin and operating margin jump from 2012 and the revenue is approaching USD1 billion. The revenue of the second-ranked GSEO falls to less than USD350 million in 2013.

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In the field of modules, Nokia's shipment decline has made its suppliers suffer from income losses, including Foxconn, Sharp, STMICRO and KMOT. KMOT has contracted the module business and may exit from this area. Taiwanese vendors LITEON, PRIMAX and CHICONY are facing weak growth. However, Chinese and South Korean vendors are developing triumphantly, especially South Korea ones. LG INNOTEK has achieved the world's first laureate again, mainly serving Apple whose at least 70% CCM comes from LG INNOTEK. Taiwanese vendors can only snatch Apple's orders for low-end products. SEMCO's revenue soars thanks to Samsung's handset shipment surge; by profit, SEMCO acts as the world's largest CCM vendor.

Among Chinese mainland vendors, SUNNY witnesses the strongest growth, and its shipment in 2013 is expected to reach 136 million units, doubling that in 2012. Besides, South Korean vendors also push aggressively into Chinese market, for instance, MCNEX is ZTE's largest supplier and Cowell acts as Lenovo's supplier.

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