



Research In China

The Vertical Portal for China Business Intelligence

STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- ◆ To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- ◆ To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- ◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- ◆ To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications.

Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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Abstract

n recent years, global wood flooring industry under the impetus of floor decorative materials market has seen rapid development, especially in China, which has accounted for about 20 percent global wood flooring market share. In 2013, China's wood flooring sales grew 6% YoY to 400 million square meters, including 44.5 million square meters of solid wood flooring and 204 million square meters of laminate wood flooring.

Besides meeting domestic market demand, Chinese wood flooring is also exported to a dozen countries and regions e.g. the United States, Japan, Britain, realizing export value of USD660 million in 2013 (a year-on-year increase of around 3%), of which, the U.S. made up 36.2%.

China, which is already the world's wood flooring manufacturing and exporting country, but also the largest importer of timber, is facing a continuous rise in wood flooring material costs for the reason that more nations have imposed restrictions on wood cutting and exports in order to protect forest resources. Given this, Nature Home, DER, Kemian Wood Industry, Yihua Timber and other domestic companies have adjusted their strategies in succession to achieve long-term development..

Main Export Markets of China Wood Flooring, 2013



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Nature Home: to deepen the "integration" strategy i.e. centered on the floor to further extend the pan-wood home outreach; relying on O2O, retail terminal and other platforms to build an open operating platform involving participation of social suppliers and service providers. DER: to focus on transformation and upgrading of products, i.e. to further enhance environmental protection and stability of products depending on its original precision structure patented technology.

Kemian Wood Industry: to set up a subsidiary in Cambodia, import high-quality wood from Southeast Asia, increase raw material reserves and further expand the company's industrial chain.

Yihua Timber: to strengthen design & development capabilities as well as the ability to development new environmentally friendly products and processes for flexible adjustment of product structure and enrichment of product line.

China Wood Flooring Industry Report, 2013-2016 of ResearchInChina pays attention to the followings:

- Model Sales of Wood flooring, analysis of key enterprises, etc.;

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- * China's wood flooring production, sales, import and export, development environment, etc.;
- Market status, competition pattern, etc. of wood flooring segments in China;
- X Production, sales, import and export, etc. of wood flooring materials in China;
- * Operation, development strategy, etc. of 14 key wood flooring manufacturers in China.

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