

China 2D Barcode Scanner Industry

Report, 2015-2019

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STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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Abstract

A 2-dimensional bar code is a black and white geometric graphics distributing on a plane (two dimensions) according to certain rules, as a key to information data. 2-dimensional bar code scanners can read 2-dimensional bar codes and capture content and information herein by scanning 2dimensional bar codes.

Since 2011, the Internet companies (Tencent, Alibaba) have promoted the 2-dimensional bar code business. The accelerating 2-dimensional bar code industry has boosted the 2-dimensional bar code scanner market to develop quickly. Especially in the second half of 2014, the market demand for 2-dimensional bar code scanners increased significantly thanks to the aggressive promotion of Internet companies.

At present, 2-dimensional bar code scanner enterprises in China are mainly divided into three camps, namely Chinese Mainland enterprises (including Newland, INSPIRY, SUNLUX IOT, MINDEO, etc.), Taiwanese companies (including Argox, CipherLab, Unitech, etc.) and foreign firms (Honeywell, Symbol Technologies, Datalogic, Danso, etc.). As a leader in the domestic 2-dimensional bar code scanner industry, Newland not only owns independent 2-dimensional bar code decoding chip technology, but also gets involved in 2-dimensional bar code software, such as tax security and 2dimensional bar code O2O marketing services. It enjoys nearly 50% market share in the Chinese market, serving China Mobile, Suning, BBK, Alipay and other major clients.

In future, 2-dimensional bar codes and scanners will speed up penetration into all aspects, such as the government, production, distribution, supervision and marketing of enterprises, with the maturity of 2-dimensional bar code technology. In 2015-2019, China's sales volume of 2dimensional bar code scanners will grow at an average annual growth rate of around 38%, reaching 1.692 million in 2019; the revenue growth rate will be about 33%, and the revenue will hit RMB870 million in 2019.

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This report includes the following aspects:

>Industry overview (including definition, classification, development course, policies, regulations, standards, etc.);

>Market supply, demand and prices (capacity, output, sales volume, revenue, factors affecting supply and demand, market prices, competition patterns, etc.);

➢Regional markets (including status quo and market size of 2-dimensional bar code scanners in North, Northeast, East, South, Central, Southwest and Northwest China);

>Upstream and downstream industries (including market size and prices of LED, CMOS sensors, PCB, plastic and other upstream products; the downstream wholesale and retail, industrial manufacturing, logistics management, e-ticketing and medical applications);

>Analysis on eight global 2-dimensional bar code scanner manufacturers and eight Chinese ones (including profile, operation, revenue structure, business in China, 2-dimensional bar code scanner business, etc.)..

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