

China Automotive Glass Industry Report, 2016-2020

Dec. 2016





STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

REPORT OBJECTIVES

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- To help company to succeed in a competitive market, and

METHODOLOGY

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

INFORMATION SOURCES

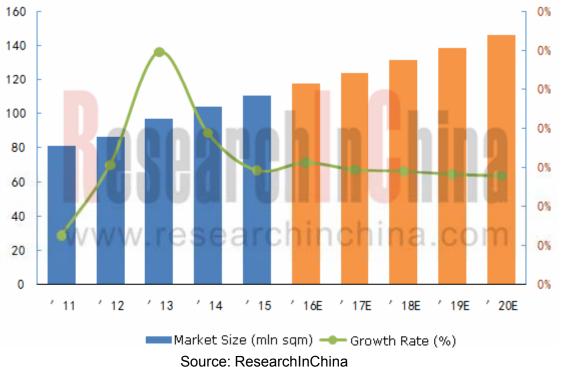
The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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Abstract

The huge automobile market boosts the demand for automotive glass and other parts constantly. China's automotive glass market size reached 110 million square meters in 2015, with a CAGR of 7.9% compared with 2011. With the slowdown in the automobile market in the future, the automotive glass market will decelerate, at a CAGR of 5.9% in the next five years. By 2020, the market size is expected to reach 146 million square meters.



Automotive Glass Market Demand in China, 2011-2020E

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Chinese automotive glass market is mainly divided into the supporting market and the maintenance & replacement market. The supporting market shared about 88.3% of the whole automotive glass market in 2015, but the demand herein will decline in the future with the falling automobile output growth; the maintenance & replacement market occupied about 11.7%, while the demand herein will jump with China's rising car ownership and extended car service life.

In terms of products, the current mainstream automotive glass still centers on tempered glass and laminated glass. With higher requirements of drivers and passengers on safety and comfort as well as in-depth applications of optical, mechanical and other technologies in glass products, special function glass has been more and more popular in the market. For example, HUD glass has been assembled in BMW 7 Series, Lexus RX350, Audi, Citroen C6 and other high-end models; Fiat has applied liquid crystal dimmable glass made of PDLC flexible film to windshields and rear window glass; antennas, various electronic components, edge strips, heating wires and other accessories are increasingly integrated into glass to receive signals, provide reverse imaging, waterproof, dustproof and heating functions. In addition, thermal insulation and soundproof glass is used more widely as well.

As for competitive landscape, Chinese auto parts supporting market has entered into a relatively stable stage with high concentration after years of development. Fuyao Glass seized 63% market share exclusively in 2015 and has established relationship with most of major Chinese automakers to support a wide range of passenger cars and commercial vehicles. Asahi Glass (AGC) enjoyed 12% market share in 2015, serving passenger cars under Japanese brands. Saint-Gobain that mainly targets European passenger cars ranked third by market share. The followers -- Xinyi Glass, NSG, Shanghai Yaohua Pilkington Glass and other companies held the respective market share of less than 10%, mainly involved with passenger cars; other manufacturers mainly focus on low-grade commercial vehicle supporting and replacement markets.

The report mainly covers the following:

>Overview of China automotive glass industry (including definition, classification, development course, industry chain analysis, industry policies and development trends, etc.);

Analysis on global and China automobile industry (containing output, sales volume, market size, competitive landscape, etc.);
 Analysis on global and China float glass industry (embracing market size, competitive landscape, development trends, etc.);
 Analysis on global and Chinese automotive glass market (comprising market size, market segments, competitive landscape, etc.);
 Analysis on 15 domestic and overseas automotive glass manufacturers such as Asahi Glass, NSG, Fuyao Glass, Shanghai Yaohua Pilkington Glass, Xinyi Glass, Saint-Gobain, Shanxi Lihu Glass, Guangzhou Dongxu Automobile Glass and Changzhou Changjiang Glass (profile, financial status, products, production, marketing, capacity distribution, production bases, R & D, as well as the latest developments).



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