



# Global and China Automotive Infotainment Industry Report, 2016-2020

May 2017

## **STUDY GOAL AND OBJECTIVES**

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

## **REPORT OBJECTIVES**

- ◆ To establish a comprehensive, factual, annually updated and cost-effective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- ◆ To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- ◆ To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- ◆ To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- ◆ To help company to succeed in a competitive market, and

## **METHODOLOGY**

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications. Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

## **INFORMATION SOURCES**

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

## Abstract

Global and China Automotive Infotainment Industry Report, 2016-2021 covers the following:

1. Analysis and Forecast of Global and China automotive Infotainment market
2. Analysis and Forecast of Global and China automotive Infotainment industry
3. Status quo and trends of automotive Infotainment technologies
4. 23 key automotive Infotainment vendors

In 2016, the OEM Infotainment market size was estimated at USD24.2 billion, with shipments of about 32.1 million units and the average price of USD754. By 2020, the market size is expected to reach USD31 billion, the shipment about 38.3 million units, and the average price USD809. The main reason for the price increase lies in the adding of multiple features: ADAS (such as reversing video, 360 panorama) and enhanced communication functions (like Telematics system, especially 5G system); meanwhile, the increasingly complicated operating system of Infotainment causes higher and higher development costs, and beyond that, various HMI interfaces, capacitive touch screens, gesture, voice control and so on are developed.

Mobile phones have begun to compete with In-Vehicle Infotainment (IVI). With the popularity of the 4G network, the access speed of mobile phones to the network has been greatly accelerated. People have been accustomed to using mobile phones for the purpose of the Internet surfing, navigation and real-time traffic information, showing strong user stickiness. In this case, it is practical to follow the habits of consumers rather than educating them. The growth rate of IVI is to slow down beyond all doubt.

In 2016, Bosch and Aisin AW outperformed other companies. With a perfect layout in China, Bosch acts as a core supplier of SAIC GM, Shanghai Volkswagen and FAW-Volkswagen (except Audi) which are the top three carmakers in China; although the shipment growth rate was not high, the installation rate rose in 2016. Aisin AW further seized more market share in the supply chain of Audi and GM, grabbed the market share from Harman, Panasonic, Alpine and Pioneer, and attained the shipment of about 1.7 million units (an upsurge of 18%) in 2016. Harman averted its development focus from the medium and high-end market to the medium and low-end market, but the profit defied expectations despite the revenue swelled.

## Ranking of Major Global Infotainment Vendors by Revenue, 2014-2016

(USD mln)	2014	2015	2016
Harman	2,810	2,910	3,170
Bosch	1,620	1,810	2,260
Continental	2,010	2,030	2,060
Denso	1,680	1,820	1,880
Aisin AW	1,280	1,490	1,780
Panasonic	1,710	1,780	1,740
Alpine	2,030	1,760	1,670
Fujitsu Ten	1,480	1,490	1,580
Delphi	890	1,060	1,220
Clarion	830	910	1,060
J&K	910	730	790
Pioneer	820	710	660
Mobis	670	720	730
Flextronic	190	330	590
Mitsubishi	430	480	550
Desay SV	230	360	530
HASE	410	430	450
ADAYO (FORYOU)	310	380	440
Visteon	360	375	373
Coagent	230	275	220

Chinese Infotainment industry can be divided into two camps: foreign and Chinese ones. The foreign camp mainly includes Bosch, Continental Automotive, Xugang Electronics, Harman and Japanese vendors. Bosch mainly serves FAW-Volkswagen, Shanghai Volkswagen and Shanghai GM. Continental targets FAW-Volkswagen and Shanghai Volkswagen. Xugang Electronics has Ford as its key customer. Japanese vendors serve BMW, Mercedes-Benz, Audi and Japanese carmakers, in which Aisin AW and Alpine are more powerful as the main suppliers of Audi. South Korean carmakers are all supported by Mobis. In the Chinese camp, the first-tier vendors embrace Desay SV Automotive, Shenzhen Hangsheng Electronics and Foryou. Desay SV Automotive primarily serves FAW-Volkswagen, FAW Mazda, Great Wall Motor and Chery, and its AM shipment is also high. Hangsheng Electronic cooperates with SAIC-GM-Wuling, Dongfeng Nissan, Dongfeng Venucia, Dongfeng Motor and Geely. Foryou's main customers consist of Great Wall Motor, Geely, SAIC-GM-Wuling and Chery, but Foryou's AM shipment plunges. Coagent Electronics S & T, Pateo, ChinaTSP, Inc. and Sound Technology rank among the second-tier vendors.

Squeezed by the first-tier vendors from Mainland China, Taiwanese vendors (such as Volkswagen's supplier E-LEAD Electronic, Nissan's supplier Join-link International Technogy, Dongfeng Peugeot's supplier Jiangsu Shangyang Electronic Technology Co., Ltd.) lack cost competitiveness and see sharp fall in the revenue.

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