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#### STUDY GOAL AND OBJECTIVES

This report provides the industry executives with strategically significant competitor information, analysis, insight and projection on the competitive pattern and key companies in the industry, crucial to the development and implementation of effective business, marketing and R&D programs.

#### REPORT OBJECTIVES

- To establish a comprehensive, factual, annually updated and costeffective information base on market size, competition patterns, market segments, goals and strategies of the leading players in the market, reviews and forecasts.
- ◆ To assist potential market entrants in evaluating prospective acquisition and joint venture candidates.
- To complement the organizations' internal competitor information gathering efforts with strategic analysis, data interpretation and insight.
- To suggest for concerned investors in line with the current development of this industry as well as the development tendency.
- ◆ To help company to succeed in a competitive market, and

#### **METHODOLOGY**

Both primary and secondary research methodologies were used in preparing this study. Initially, a comprehensive and exhaustive search of the literature on this industry was conducted. These sources included related books and journals, trade literature, marketing literature, other product/promotional literature, annual reports, security analyst reports, and other publications.

Subsequently, telephone interviews or email correspondence was conducted with marketing executives etc. Other sources included related magazines, academics, and consulting companies.

#### **INFORMATION SOURCES**

The primary information sources include Company Reports, and National Bureau of Statistics of China etc.

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### **Abstract**

Photovoltaic glass (PV glass) finds application in solar cell modules, with its development depending on PV industry. Global new PV installed capacity reached 76.6GW in 2016, with a CAGR of 20.9% during 2011-2016; China witnessed new PV installed capacity of 34.5GW in 2016, a 45.0% share of the global total, with a CAGR of 76.7% during 2011-2016, far higher than the global average. China's new PV capacity will show an AAGR of above 25% during 2015-2020, providing a favorable development environment for PV glass, according to the planning of National Energy Administration of China.

China as the world's biggest PV glass manufacturer accounts for roughly 75% of global total capacity. Its PV glass output achieved 320 million m2 in 2016, up 12.8% year on year, with a CAGR of 15.3% during 2011-2016, and is expected to keep an AAGR of around 10.0% during 2017-2021 powered by PV industry.

PV glass industry has a stable market competition pattern because of high entry threshold. Main manufacturers in China include Xinyi Solar, Flat Glass Group, Ancai Hi-tech, Zhuzhou Kibing Group and CSG Holding. In 2017, China's PV glass CR5 seize a combined market share of 68%, of which Xinyi Solar perches at the top with a share of 1/3.

Price of PV glass fluctuated in 2016 under the impact of downstream demand: firstly rose propelled by strong market demand in the first half of 2016, then dropped due to sluggish demand in the second half. The price is expected to continue fall during 2017-2018 as a result of weak demand and overcapacity.

By main products, production technology of ultra-clear patterned glass remains mature in China, with output occupying over 90% of the total PV glass. TCO glass and PV anti-reflective glass production technologies are held by foreign companies, and only a few Chinese players can produce such glass in large scale.

Besides solar power plants and energy-saving buildings, PV glass will also be widely applied in agriculture in the future such as intelligent PV greenhouses, which will improve agricultural output value and quality of agricultural products, in harmony with energy saving, greenness and cycle development goals.

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Global and China Photovoltaic Glass Industry Report, 2017-2021 highlights the following:

- ◆Overview of PV Glass (definition, classification, application, production technology, industry chain, etc.);
- ◆Global PV and PV glass industry (development environment, market size, market structure, etc.);
- ◆China PV and PV glass industry (policy, market size, competition pattern, market price, development trend, etc.);
- ◆Main PV products including ultra-clear patterned glass, TCO glass and PV anti-reflective glass (market size, competition pattern, etc.);
- ◆PV upstream sectors including silicon dioxide, sodium carbonate, limestone and aluminum oxide (market size, market structure, competition pattern, price, etc.);
- ◆PV downstream sectors including solar cell and solar cell module (market status, competition pattern, etc.);
- ♦5 foreign and 19 Chinese PV glass manufacturers (operation, PV glass business, etc.).



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